

WE ARE PROUD TO PRESENT OUR 2019



ANNUAL BUSINESS REPORT

Business Development Department
Corporation of the City of Niagara Falls

OPPORTUNITIES FLOW IN THE
CITY OF NIAGARA FALLS, CANADA

INSIDE:

EXCITING NEW BUSINESSES IN TOWN

NIAGARAFALLS.CA | NIAGARAFALLSBUSINESS.CA

PLUS:
OUR WORLD-CLASS TOURISM



economy. We know that we can't take shortcuts to gain prosperity; we have to invest our way there. We believe our private sector is responding with some of the highest level of investment in the Region, we know in 2020 we will have a challenge ahead, but are confident about the direction we're moving in.

So I invite you to come aboard, explore all that our community has to offer, get excited about our success stories and start to create a vision of your own. After all, it's the commitment and dedication of entrepreneurs, business owners, investors, and people with great ideas that make them come to life. That really has the biggest impact on our City, our visitors and our residents.

We invite you to start your dream in Niagara Falls today.

Hon. Mayor James Diodati
City of Niagara Falls



On behalf of City Council, I am proud to share the City of Niagara Falls Economic Development highlights of this past year! It has been an exciting and busy time when it comes to strengthening the economy of our City and I am proud of the work we have accomplished in 2019.

We have invested in innovative economic generators and have used things like large scale events, the Niagara Falls Ryerson Innovation Hub and Community Improvement Plans to bolster our

MANUFACTURING TECHNOLOGY



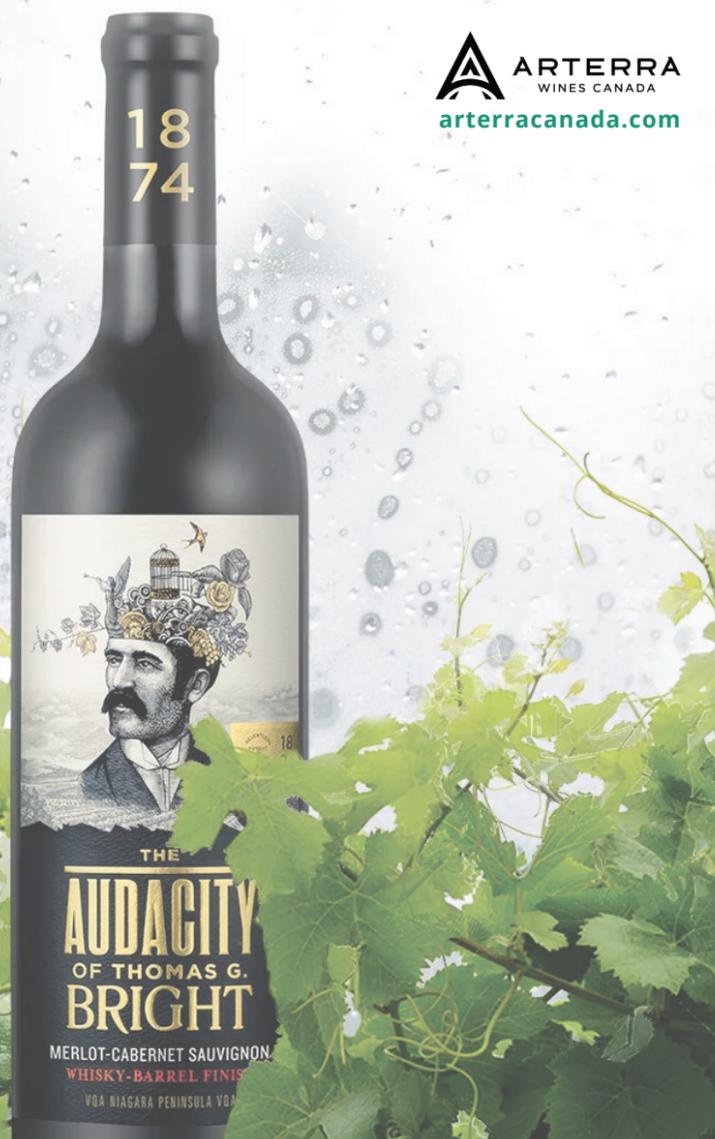
ARTERRA WINES CANADA

Arterra Wines Canada, the oldest winery in Canada, Pays Homage to Niagara Wine Pioneer, with launch of new VQA wines, The Audacity of Thomas G. Bright

Arterra Wines Canada celebrated their 2019 Harvest with the launch of a new VQA wine, "The Audacity of Thomas G. Bright", as a very special homage to one of its original founders. In 1874, a young man named Thomas G. Bright had a bold idea: grow European grapes in Niagara, Ontario. In the face of countless challenges, from the soil conditions to the unique Canadian climate and an army of naysayers, T.G. Bright & Co. – his company – persevered, eventually importing hundreds of types of vines to Canada. His innovation and leadership were fundamental to the development of the Niagara wine industry, and his company eventually became part of the modern-day Arterra Wines Canada.

The Audacity of Thomas G. Bright wines are available in Ontario at both the LCBO and the Wine Rack, and in British Columbia at BC Liquor Stores.

Other news this year is the appointment of the winery's new General Manager of Operations for Arterra Wines Canada, is David Heaven who is responsible for Niagara's wineries – Niagara Falls Cellars, Inniskillin, and Jackson-Triggs.



HAMILL MACHINE COMPANY INC.

Growth and contribution to the whole economy, Hamill Agricultural Processing Solutions is an offshoot of Hamill Machine.

Hamill Machine with Hamill Agricultural Processing Solutions, has expanded their manufacturing expertise to microgreens and leafy green harvesting. They have developed an automated industrial system called, the MicroGreens Harvester Line.

Hamill Machine collaborated with Niagara College's Walker Advanced Manufacturing Innovation Centre (WAMIC) to help develop this new product. This machine helps farmers across North America save time and money.

Due to their success and growing interest from across the globe, Hamill Machine is expanding both its facilities and its workforce. Since collaborating Niagara College's WAMIC, Hamill has added 10 permanent employees, including welders, machinists, and mechanical engineers, to their existing workforce. Hamill Agricultural Processing Solutions, the MicroGreens Harvester Line, has gone from prototype to custom-adapted equipment to serve their Canadian, American and international clients.



BLACKBURN BREW HOUSE

Blackburn began as a vision for something new, something authentic and something local. The dream was to create a place, an atmosphere, where the community can come together and be local again.

Blackburn Brew House will be locating in a brand new building at 8001 Blackburn Parkway in the new Montrose Business Park industrial development with over 38,000 sq.ft. of floor space. It houses a custom built 35HL Brew House by local manufacturer Criveller.

Blackburn Brew House also has their own canning, bottling and kegging lines to offer co-brewing capacity to brew various size beer batches for customers regardless of business

size. A fully automated 35HL Main Brew House for larger production and a complimenting 10HL Pilot system for recipe creation and smaller batch brews.

Blackburn Brew House also offers flexibility to adapt to any company's production needs and provides co-packaging services in a variety of styles offering 4,800 sq. ft. of true cold storage warehousing. The facility has an additional 10,000 sq.ft. of dry storage area for ingredients

and packaging materials.

Blackburn Brew House will also offer a 5,000 sq.ft. tap room with 160 seat capacity inside and 150 seated patio including numerous event spaces for brewery tours, business meetings, celebrations and private events. Blackburn Brew House is scheduled to open in the Spring/Summer of 2020.

blackburnbrewhouse.com



CANTEX DISTRIBUTION INC.

Cantex Distribution Inc. is a manufacturer and wholesaler specializing in linen, textiles, and uniforms based in the Niagara Falls.

Cantex Distribution Inc. is proud to largely serve the growing hospitality and institutional industry all across Canada since inception in 1993.

Cantex purchased 2.5 acres in the City's Montrose Business Park to build a 30,000

sq. ft. facility in phase one and plan for a second phase expansion of up to 50,000 sq. ft. resulting in an expansion of 15 full-time jobs and 15 seasonal jobs.

In the future, Cantex Distribution Inc. intends to vastly expand its product line

through new lines of manufacturing and wholesaling pillows, bedding, and linens in Niagara Falls.

cantexdistribution.com



NIAGARA ENERGY PRODUCTS

Niagara Energy Products specializes in custom manufactured components for Nuclear Energy, Petro-Chemical and Heavy Industrial customers in North America and overseas.

Niagara Energy Products (NEP) celebrates plant expansion. Located in Niagara Falls, Ontario is a heavy manufacturer serving the nuclear markets, oil and gas, and general heavy fabrication. NEP's largest clients are the nuclear power plant operators across Canada.

Over the last two decades, clients have come to trust Niagara Energy Products as a premier manufacturer of nuclear waste containers and engineering products to the highest standards. NEP continues to expand its production capacity in Niagara Falls to serve their Canadian and global clients.

Their dedicated team of employees at Niagara Energy Products consists of trained engineers, experienced quality assurance and control staff, qualified welders, and dedicated project managers.

Starting in mid-2019, NEP decided to invest in a new double column, horizontal boring machine. This machine will include the latest machining technologies, greatly improving efficiency and machining capacity.

niagaraenergyproducts.com



ENERDYNAMIC HYBRID TECHNOLOGIES

EnerDynamic Hybrid Technologies (EHT), Growratio, & Canadore College are pleased to announce the first phase development of North Bay's Controlled Environment Agriculture Centre of Excellence

The Centre of Excellence will create a multi-disciplinary ecosystem of organizations focused on the future of controlled environment agriculture including the biotechnology and genomics; advanced cultivation technologies and information systems; advanced processing and manufacturing; as well as innovative renewable energy systems to support the ecosystem.

In spring 2020, EHT will also be collaborating in the construction of a 50,000 sq. ft. factory for manufacturing agricultural grow units and modular housing for the northern Ontario market, which will employ close to 70 people in the first phase of its operations.

ehybrid.com



2019 PERMIT SUMMARY REPORT

\$185,120,733
COMMERCIAL

\$15,488,564
GOVERNMENT/INSTITUTIONS

\$6,823,200
INDUSTRIAL

\$77,194,047
RESIDENTIAL

\$3,825,000
RESIDENTIAL- MULTIPLE

PURILEAF

Purileaf was granted the Health Canada license for cannabis processing in 2019.

Purileaf Niagara Falls, Ontario facility was granted a cannabis standard processing license by Health Canada in April 2019. This license serves as a major milestone toward the execution of Purileaf's business, which includes contract processing as well as production and commercialization of downstream cannabis products. In two years, the company's leadership team has created a state-of-the-art facility capable of processing over 15,000 kilogram of raw material annually into high quality, purified and custom derivatives. Purileaf Brands Corporation will be processing their own brand of medical and recreational products, but are sharing their in-house scientist team expertise to global industries.

In addition to their own products, they closely work with their clients for process contracts and co-packing. Purileaf is bridging the gap between cultivators and retailers by offering private label co-packing services for infused products. They will assist clients to bring innovative ideas for a line of cannabis products to the market. Formulation, manufacturing, packaging & labelling, and regulatory compliance are provided in house by their expert team of 15 professionals. Purileaf has plans in place to expand their facility in 2020 which will allow their business to dedicate half of the plant for food production, bolstering this innovative business to contract manufacture cannabis-infused drinks, edibles, and inhalables.

purileaf.ca

MONTROSE INDUSTRIAL BUSINESS PARK

The City of Niagara Falls presents its newest infrastructure that was completed in Fall, 2019.

The City of Niagara Falls, Montrose Industrial Business Park is located off Montrose Road Between QEW McLeod and Lyon's Creek Road interchange. The Niagara Falls Council committed the funding of this project in 2019 to develop Blackburn Parkway. This project creates and service 13 lots in its new 60 acre industrial park. Niagara's Centennial Construction Limited won the bid for the Blackburn Parkway Road construction project that was completed in late fall 2019. Joining an already built Star Warning Systems in the business park are several business expansions and new businesses to Niagara Falls.

The city's economic prestige manufacturing businesses are to create and generate jobs for Niagara region residents. Currently, under construction, is the new Blackburn Brew House and growing site expansion location for Cantex. With most of the lots already sold, the City's Business Development Department believes that the city must have land available to meet the anticipated demand over the next several years.

niagarafallsbusiness.ca



NIAGARAFALLS.CA | NIAGARAFALLSBUSINESS.CA





// NIAGARA FALLS ENTERTAINMENT CENTRE

NIAGARA FALLS ENTERTAINMENT CENTRE

Opening Spring 2020

With the finishing touches almost complete, the 5,000 seat Entertainment Centre will host the first performers this Spring.

In 2017 OLG announced their selected consortium which includes Bird Construction Inc., Niagara Falls Entertainment Partners to design, build, finance and maintain the \$130 million theatre centre. Mohegan Gaming & Entertainment is responsible for the day-to-day operation of the centre.

Located in the Fallsview Casino Resort district on Murray Hill, adjacent to the Hilton Hotel in the city of Niagara Falls, the new development generated more than 800 jobs during the construction phase.

Set to open its doors in Spring 2020, the new entertainment centre will accommodate larger concerts, shows and attractions, and is expected to draw more visitors to the city of Niagara Falls and the Niagara casinos to help ensure long-term competitiveness.

Fallsview Casino Resort, in conjunction with the Avalon Theatre, is excited to announce a sizzling spring lineup at the brand new state-of-the-art Entertainment Centre.

"This spring brings incredible acts to Fallsview Casino's Entertainment Centre. From country artists Brad Paisley and Dierks Bentley, comedian Larry the Cable Guy, classic rockers ZZ Top with special guest Cheap Trick to pop artist Kesha and many more, this lineup brings something for everyone," says Richard Taylor, President of Niagara Casinos.

"For decades, the partnership between the OLG and Niagara Casinos has been collaborative and innovative. Joining forces with Mohegan Gaming & Entertainment continues to take the entertainment industry to the next level in Niagara" says Lori Sullivan, OLG's Chief Operating Officer. "There is a wealth of knowledge within these partnerships and we look forward to the new Entertainment Centre seeing great success." she added.

olg.ca



NIAGARA FALLSVIEW CASINO & CASINO NIAGARA

Overlooking the world-famous Horseshoe Falls, Fallsview Casino Resort is an award-winning resort offering premier entertainment & superior guest service since 2004.

Featuring a **CAA Four-Diamond Hotel** with 374 luxury rooms and suites, Fallsview Casino Resort houses a large and impressive gaming floor with more than 3,000 slot machines and 130 gaming tables. Winner of the **Wine Spectator's Best of Award of Excellence** and **CAA's Four-Diamond Award** for its two signature restaurants, **Ponte Vecchio** and **21 Club Steak & Seafood**, this vibrant resort property also features a full-service spa and fitness centre, a state-of-the-art 1,500-seat

theatre, dozens of dining and shopping options and more than 30,000 square feet of meeting and convention space. Fallsview Casino Resort and Casino Niagara have been recognized as a **"Hamilton-Niagara Top Employer"** for eight consecutive years. In 2019 Niagara Casinos celebrates a decade of top-employer recognition with a commitment to excellence.

Fallsview Casino Resort and Casino Niagara have truly established themselves as a key

KEY HIGHLIGHTS

Mohegan Gaming and Entertainment (MGE) has taken over the day-to-day operations at Fallsview Casino Resort, Casino Niagara, and the future 5,000-seat Niagara Falls Entertainment Centre, located adjacent to Fallsview Casino Resort in June 2019.

MGE is strategically leveraging the existing Fallsview Casino Resort and Casino Niagara sites in conjunction with the future Niagara Falls Entertainment Centre to create a dynamic entertainment experience that is expected to drive significant visitations to Niagara Falls.

Niagara Falls visitors will enjoy world-class entertainment and amenities while the region is expected to benefit from economic development and increased job opportunities.

MGE is working to becoming an important part of the Niagara community by partnering with multiple local stakeholders, including Canadian Niagara Hotels Incorporated, the current landlord of Casino Niagara and a local developer, and Niagara Falls Entertainment Partners, the developer of the Niagara Falls Entertainment Centre.

A-LIST 2019

ENTERTAINMENT PERFORMERS

- ONE REPUBLIC //
- JASON MRAZ //
- JIM CUDDY //
- JOSH GROBAN //
- RICK SPRINGFIELD //
- COLLECTIVE SOUL //

fallsviewcasinoresort.com

economic driver for Niagara's economy, with gaming facilities continuing to help establish Niagara Falls as a leading year-round tourism destination.

■ HYATT

To Open Three New Hotels in Niagara Falls

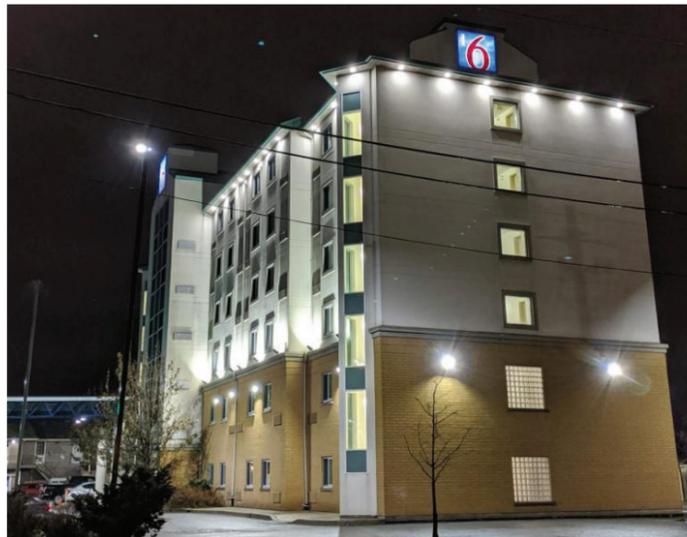
Hyatt Hotels Corp. reports that it expects to open more than 20 new hotels in Canada by the end of 2022. Once completed, the new hotel properties will double Hyatt's presence in Canada.

Among the 20 hotels in its Canadian pipeline are three new hotels in Niagara Falls, Ontario—a dual-branded Hyatt Centric Niagara Falls and Hyatt Regency Niagara Falls project with 1095 hotel rooms and the 200-room Hyatt Place Niagara Falls.

Taking advantage of the hot tourism market with nearly 15 million visitors per year, the dual-branded new-build Hyatt Centric and Hyatt Regency project will be situated immediately opposite the Fallsview Casino, The Skylon Tower and the 5,000-seat performing arts center that is currently under construction.

The properties located at the main intersection of Fallsview Avenue and Murray Street in the heart of Downtown.

hyatt.com



In the fall of 2019, David Aucoin purchased the Niagara Falls Motel 6 on Ferry Street in Niagara Falls and began investing over \$350,000 in new lighting, air conditioning and pool renovations to offer business and leisure travelers from all over the world a wonderful and relaxing experience.

motel6.com

■ MARINELAND

Invests \$6 Million in Arctic-themed Splash Pad

Polar Splash, which cost approximately \$6 million to build and is located across from Friendship Cove in Marineland, features 10 kid-friendly water slides along with 150 themed sprayers and jets designed to look like realistic dolphins, sea lions, belugas, walrus and polar bears. It allows visitors to play in an "immersive environment" filled with icebergs and a grotto, said Marineland officials.

"We chose a polar theme that included so many different marine-mammal features to help connect our mission of conservation, education and research with fun here at Marineland" said Marineland President Marie Holer.

Marineland said the design process and construction of the 0.8-hectare project began in 2018. *"This was part of a strategic development plan that has been developed over a number of years to re-focus the park around education, conservation and research, while providing fun-filled, but related attractions that allow children to enjoy themselves, but also experience the animals they're seeing up close in a play environment,"* said Marineland. *"The figures are intentionally highly accurate in their design and are easily mistaken as the real thing. The intention was to not just provide*



a standard water-play feature, but to develop and implement a world-class facility that will attract visitors to Niagara Falls, in conjunction with educational presentations and programs."

Marineland said this latest investment is another example of its commitment to Niagara Falls. *"Marineland has always*

reinvested the money it earns into its facilities and its whale programs. It's hoped that this type of investment and further investment to come will secure the development of education, research and conservation programs, as well as generate employment and investment in the community as a whole."

marineland.ca

■ SOUVENIR CITY

Completes Interior Renovations

Souvenir City Headquarters is open year round and has been happily serving tourists from all over the world for almost 30 years! Back in December 1985 as a small souvenir store at just 3,000 square feet! Over the years Souvenir City has expanded to a 15,000 square feet plaza that has become one of Niagara Falls' largest tourist attractions which feature a vast selection of Niagara Falls and Canadian-themed souvenirs and gifts. In 2019 Souvenir City completed their most recent renovation with an Iconic Glass-Lit Waterfall feature to continue to impress millions of guests for years to come.

souvenircity.ca





Since its establishment in 1885, Niagara Parks has remained a self-financed agency of the Ontario Ministry of Tourism, Culture & Sport, entrusted to preserve & protect the land surrounding Niagara Falls and the Niagara River.

Today, Niagara Parks boasts gardens, a horticulture school, recreation, golf courses, restaurants, heritage and historic sites, gift shops and, of course, Niagara Falls. In short, natural landscapes, history, family fun, hiking, culinary delights, attractions and adventure.

niagaraparks.com

ICONIC TABLE ROCK CENTRE

Enhancements in the making: First phase of construction included lower level retail and concourse areas, and Elements on the Falls Restaurant.

Niagara Parks is investing in its flagship Table Rock Centre through a multi-million-dollar redevelopment project to fully renew its retail, culinary and attraction offerings and better enhance the true sense of arrival and experience for the millions of guests who begin their travel journeys at Table Rock each year.

One of Niagara Parks' most famous and well-known sites, the historic Table Rock Centre is perched atop the Canadian

Horseshoe Falls, acting as an important gathering point and hub of activity for visitors from throughout the world. The planned renovations will improve the facility both from a visual perspective, including updated designs and aesthetics, as well as improve the overall guest experience, by enhancing retail and culinary offerings, addressing movement and circulation and providing much-needed upgrades to guest amenities at this high-traffic location.

UNIQUE CONSTRUCTION PROJECT

at Whirlpool Aero Car

Niagara Parks undertook a unique construction project to replace all six of the steel support ropes which carry the over 100-year-old Whirlpool Aero Car across the Niagara Gorge each year, treating visitors to some of the most incredible views available of the Niagara River Whirlpool below.

As part of the Niagara Parks' ongoing and rigorous maintenance that occurs at the Whirlpool Aero Car, a test conducted

in 2018, identified that one of the six ropes would need to be replaced. As a result, Niagara Parks made the decision to replace all six track ropes in order to ensure the same characteristic metal strength and quality is replicated in all six ropes produced by the manufacturer. The steel ropes have a general life expectancy of about 35-40 years, depending on usage and weather conditions.

EXPERIENCE WINTER

in Niagara Parks with The Great Canadian Winter Lodge

For the first time ever, Niagara Parks will open its renowned Whirlpool Golf Course during the winter months as the Great Canadian Winter Lodge, offering snowshoe rentals, winter trail access, and a specially crafted menu with comfort food and drinks on weekends from December 28, 2019 through to March 29, 2020 (weather permitting).

Niagara Parks' marked trails at Whirlpool Golf Course, meander through snow-dusted trees that lined sections of the golf course, named for its iconic location above the Niagara River Whirlpool. Self-guided short, medium, and long trails offer visitors of all skill levels an opportunity to enjoy spectacular winter sights along the scenic Niagara Parkway at their own pace.

As a self-funded agency of the provincial government, Niagara Parks identified a number of key priority areas within its new 10-year Strategic Plan and will be funding multi-million-dollar investments entirely through revenues generated by Niagara Parks operations.

CANADA SUMMER GAMES 2021

Receives \$29 Million in Federal Funding

The Canada Games are the country's largest multi-sport event, held once every two years, alternating between winter and summer. The 2021 Canada Games Host Society is the steward tasked with hosting the 28th edition of the Canada Games. To be hosted across all twelve Niagara Region municipalities, the Games will attract over 5,000 athletes and coaches to the Niagara Region in the summer of year 2021.

The opportunity to host the Canada Games in 2021 has truly captured the imagination and spirit of Niagara. The Games will be a powerful catalyst to help provide critical legacy in Niagara, and represents a tremendous opportunity for incredible growth.

The Host Society Board has also been working hard to further develop plans for the sport infrastructure and programs that will be such a key legacy of the 2021 Games and has successfully secured \$29 million in funding from the federal government to build two new sports facilities and fix up seven other sports venues leaving a legacy that will increase access to quality recreational infrastructure.

canadagames.ca



OPG WINTER FESTIVAL OF LIGHTS

Celebrates 37th Season: The Ontario Power Generation Winter Festival of Lights featured more than three million lights & many new illuminations.

The year 2019 marked the 37th season of Ontario Power Winter Festivals of Lights, from November 16th to January 12th. The award-winning winter festival's eight-kilometre light-route, through Niagara Parks properties and into surrounding tourist areas, had been illuminated daily from five in the afternoon to midnight.

Executive Director, Tina Myers said this season's edition featured about 20 new Light Art Exhibits and Interactive Displays, including 2.4-metre-high letters that spell Play. A new illuminated Timbits Hockey display depicting animals playing the sport was showcased and two gigantic Christmas ornaments were also added to the winter festival route.

As part of a partnership with Amsterdam's Light Art Collection, the Winter Festival of Lights featured displays representing world artists. These pieces provided people the opportunity to explore pieces created by artists from Italy, the Netherlands, Singapore, Israel, United Kingdom, France and Hungary.

Ms. Myers said the festival last year had more than 1.8 million visitors and generated an economic impact of \$98 million. It set a record for the number of vehicles that passed through Dufferin Islands — 89,350 cars and more than four hundred buses.

wfol.com





■ NIAGARA FALLS

New Year's Eve Show 2019:

Thousands packed Queen Victoria Park in Niagara Falls Canada for the annual New Year's Eve celebration.

It was estimated that more than 60,000 people converged to watch Canadian music icon Bryan Adams ring in the new year, the largest crowd ever reported. In addition to Bryan Adams, the annual New Year's Eve bash included performances by Juno Award winning, multi-platinum musical phenomenon Walk off the Earth, and local sensation Valerie Borghesi.

CBC committed to broadcasting the 2019 Niagara Falls event from 11:35 p.m. to 12:05 a.m., with the city getting the crucial midnight exposure. The shows economic impact yields a \$16 million return in just one night. The New Year Eve's show was a partnership between the City, Niagara Parks Commission and several other tourism stakeholders.



\\RETAIL & COMMERCIAL

■ NIAGARA SQUARE

Redevelopment Update

A \$25-million redevelopment of Niagara Square in Niagara Falls has begun. The mall, which was closed in April, 2017, will be turned into an "open-air" shopping centre with the existing big box stores. Bayfield is a partner with RioCan Real Estate Investment Trust Co. in the ownership of Niagara Square. They are also partners with RioCan on four other shopping centres across Canada.

The enclosed area of Niagara Square on Montrose Road closed April 30, 2017, marking the end of the 40-year-old shopping centre. When the closure was announced, a RioCan representative said the company will be making a "significant investment" into a redevelopment plan that will *transform* the Niagara Square into an updated retail environment and having Costco as the new anchor tenant. Stores with outdoor access, such as Michaels and the Mandarin, have remained open. Most of the large box tenants that are currently operating at the site will remain open during the redevelopment and after its completion.

Niagara Falls is the place to be. Visit and experience these newly opened businesses in Niagara Falls.



ANIC AUTOMOTIVE INC.
Opens its first Ontario Shop in Niagara Falls

Anic Automotive Inc. is a family owned and operated business that strives on elite customer engagement while performing the highest quality of service. With over 17 years experience, Owner Sandro Anic, not only provides the highest levels of technical expertise for customers, but also offers bi-lingual communication in Croatian.

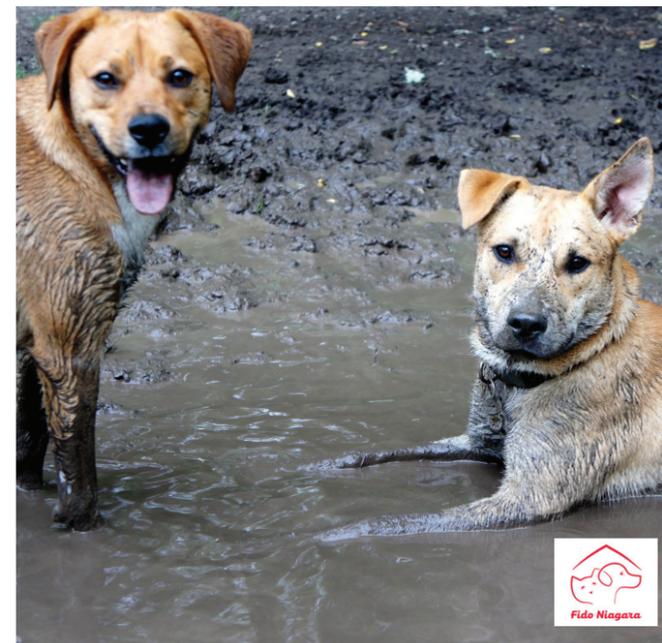
Committed to providing a stress-free experience to both new and returning customers. With state of the art equipment, Anic Automotive Inc. will be able to diagnose your car problems and return it to you in a timely manner. At Anic Automotive Inc. works on all domestic cars while specializing in European vehicles.

anicautomotive.com



STEVE WILSON STUDIOS & THE GALLERY
New Art Gallery in Downtown Naigara Falls

Artist Steve Wilson has opened a New Studio and Visual Arts Gallery on Queen St. His gallery features pieces by a number of other local artists. Steve Wilson is a full time award winning visual artist working in Oils, Acrylic, and Aqua Resin on Canvas. His recent works deals with landscape, cityscape and urban settings and situations, he also enjoys creating Dramatic imagery using light and shadow in his work.



FIDO NIAGARA
Opens in Niagara Falls, helping families and pets in need

Fido Niagara is a non-profit providing temporary pet fostering for vulnerable Niagara, Ontario residents experiencing a medical, housing, or legal emergency. Fido Niagara's mission is to maintain the health and stability of our community by cushioning stressful times with emergency pet fostering services. Therefore, vulnerable Niagara residents can seek stable housing or medical treatment with peace of mind that their beloved companion is cared for and will be reunited with them. Fide Niagara is a peer-to-peer network, and is always looking for standby volunteers. Positions are available in fostering, event planning, & intake interviews.

fidoniagara.ca



SQIN MED
Medical Esthetics for every square inch

SQIN opened in the Fall of 2019 with a team of talented and experienced professionals combining advances in medical esthetics technology and expertise to give you your dream skin and body. Striving to provide a variety of services and a one-stop-shop experience that will boost your self-confidence and leave you feeling your best. SQIN believes that everyone is naturally beautiful and unique in their own way and understands that most people have insecurities that can hold them back in their life. SQIN's purpose is to enhance your natural beauty and to give you the confidence that you need and deserve.

sqinmed.ca

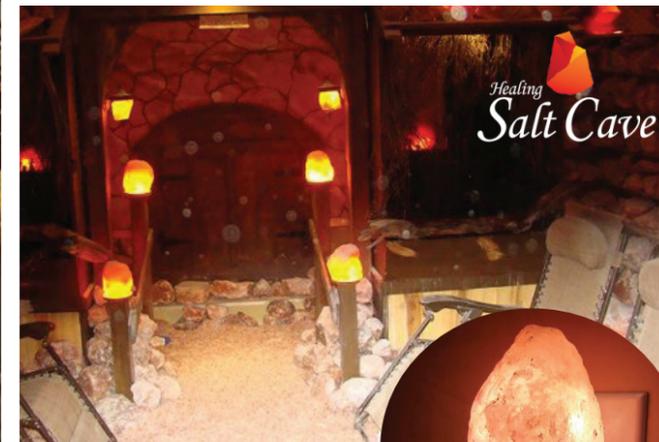


CATCH THE MOMENTS - LIFE CASTING
Creating Unforgettable Impressions through the Art of Life Casting

Gabrielle Fischer Owner of Catch the Moments opened her studio in Niagara Falls in May of 2019. Gabrielle's passion is art. Making things with her hands, teaching and selling art in painting, sculpture, and personalized body casting and sculptures in bronze, cast personally in her own method.

"Catch The Moment's" Life Casting School of Art is for those who have a vision as entrepreneurs, enjoy artistic endeavors, and recognize the possibilities in the keepsake/memorabilia industry.

catchthemoments.ca



HEALING SALT CAVE
Get back to nature... and rediscover traditional therapies

Healing Salt Cave® located in Niagara Falls is a Halotherapy Wellness Centre and Holistic Spa offering various types of salt therapies and holistic treatments. On the market since 2011, their facility is one of a kind providing a variety of treatments that incorporate Halotherapy; an alternative medicine that makes use of Pink Salt. Pink Salt offers relief from diverse skin, body, and respiratory disorders and diseases. Try a Healing Salt Cave today for problems with Asthma, Allergies, Bronchial Infections, Pneumonia, COPD, and even Cystic Fibrosis.

healingsaltcaves.com

COSTCO

New Anchor Tenant for Niagara Square Redevelopment

Bayfield Realty Advisors have formally announced that Costco is coming to Niagara Falls.

The new Costco store will be located at the redeveloped Niagara Square mall. The new 150,000 square foot location and gas bar will be part of a multi-million dollar investment by Bayfield in the redevelopment of the Niagara Square Shopping Centre.

Costco representatives cited the new Niagara South Hospital and Go Train service as factors which helped solidify their decision.

Construction of the new Costco store is expected to begin spring 2020 with an opening date of fall 2020.

costco.ca

CANADIAN TIRE

One of Ontario's Largest Canadian Tire Store is Set to Open in Niagara Falls in 2020

Demolition has begun on Niagara Falls' old Target store to create a Canadian Tire Store on Morrison Street which will become home to one of the largest Canadian Tire locations in the Province.

CT REIT, which owns a Canada-wide portfolio of assets leased primarily to Canadian Tire Corp., purchased the 20,250-square-metre property at the corner of Morrison Street and Dorchester Road from RioCan REIT late last year. The existing building on Morrison Street is being retrofitted and renovated to accommodate a Canadian Tire store, which will replace the two existing Canadian Tire locations in Niagara Falls.

The store is expected to open this spring and will employ about 100 Niagara residents. The construction is currently on schedule.

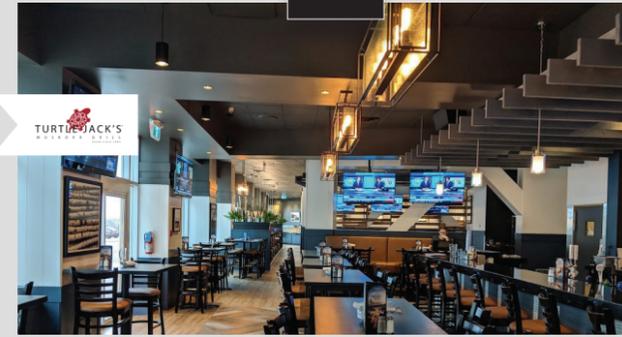
canadiantire.ca

BANK OF MONTREAL

Relocated in the Niagara Square Property as Part of Ongoing Redevelopment Project

As part of the ongoing 400,000 sq.ft. redevelopment project of the Niagara Square, the Bank of Montreal celebrated the opening of their new location in June 2019. BMO is proud to be fueling growth and expanding possibilities for individuals, families and businesses. More than 12 million customers count on BMO for personal and commercial banking, wealth management and investment services. As the 8th largest bank, by assets, in North America, they help their customers make the most of their money. In Canada, the United States and across the globe, BMO continues to build, invest and transform to drive performance that serves the good that grows.

bmo.ca



TURTLE JACK'S MUSKOKA GRILL

Opens in Niagara Falls Radisson Hotel

Niagara Falls is pleased to welcome Turtle Jack's Muskoka Grill. Turtle Jack's is a premium casual dining restaurant where you can escape and recharge with friends and family. They're committed to bringing you an experience wrapped in comfort and marked by their delicious food, fun seasonal cocktails and warm hospitality.

Since Turtle Jack's opened their doors back in 1992, they have continued to grow with 19 locations and counting across Ontario. The new restaurant is attached to the Radisson Hotel on Fallsview Blvd., which seats 252 guests in the dining room and bar/lounge.

turtlejacks.com



COUNTERPART BREWING

Opens new craft brewery in Niagara Falls

Greg Gnys and Joe Sartor wanted those elements to shape the culture and atmosphere of Counterpart Brewing. "Our mission statement is building the community through great craft beer and food," said Gnys, co-owner of the brewery. "We want to be something the Niagara Falls community could be proud of and call their own."

"Our journeys started separately," said Gnys. "We've had an awesome relationship since we've met and we complement each other really well through our respective passions of beer and food." On March 4th, 2019, Counterpart Brewery opened its doors in Niagara Falls.

counterpartbrewing.com



NIAGARA DISTILLERY & RESTAURANT

Officially open on Clifton Hill

Niagara Distillery & Restaurant opens, in the summer of 2019 on an iconic city corner, Clifton Hill and Falls Ave. Part of the Canadian Niagara Hotels Inc., this new distillery restaurant is on two floors and includes an outdoor patio. Hand-crafted Niagara Distillery offers six (6) signature spirits: Canadian Whisky, Single Cask Whisky, Moonshine, Vodka, Gin and Rum.

The Distillery is a complement to the Niagara Brewing Company, which opened in 2015 and is adjacent on the Falls Avenue Resort. It's expected that the Distillery will show the same success as the Brewery, both being refreshing departures from the attractions, arcades and museums on Clifton Hill.

niagaradistillery.com



CHOOM CANNABIS CO.

Opens its first Ontario Store in Niagara Falls

On June 15th, 2019, Choom Cannabis Co. opened on Montrose Road, becoming the Niagara Region's second, and Niagara Falls' first, retail cannabis shop. Originally slated to open in May, Choom's owners decided to wait until June to ensure a high-quality storefront for the local community.

Choom Cannabis chose Niagara Falls as its first Ontario-based location for its strong international presence, according to Chris Bogart, president of the Vancouver-based company. Choom's Montrose location is part of a series of changes and updates being made in the Niagara Square area as part of a revitalization effort for the commercial hub.

choom.ca

A Niagara Falls-based company wins the top award from a provincial innovation Competition in 2019.

BISEP

A Niagara Falls company has been crowned a leader in senior-care innovation in Ontario. Bisep, which operates out of the Spark Niagara building, won an AGE-WELL National Impact Challenge in Toronto on July 25. Bisep was created in 2015 by entrepreneur and registered kinesiologist Dan Bordenave.

Dan invented the Ambulation, Retraining and Mobility Mechanism (ARMM) device. The device assists immobility and ambulation training without the need for extra staff and equipment. It attaches a person's wheelchair directly to their walker. It provides lateral and posterior support for the transfer from the wheelchair to the walker and allows the user to safely practice daily exercises. The product increases frequency of ambulation while decreasing sedentary time.

Bisep was one of 15 finalists to compete in three regional pitch events in Montreal, Vancouver & Toronto — five Canadian companies per event. The winner received \$15,000 in cash plus in-kind prizes.

bisep.org



DG DiSanto & Gray LLP
Barristers · Solicitors · Notaries

DISANTO & GRAY LLP

Proud to be Niagara Falls' newest Law Firm
The firm provides legal services to the Niagara Region in areas of law which include but are not limited to family law, wills and estates, estate litigation, employment, real estate, and tribunals.

The firm officially opened for business on January 2, 2019 and hit the ground running with two lawyers and three staff members.

The firm's primary focus is to develop a longstanding relationship with its clients, to provide superior customer service and to advocate fearlessly.

disantograylaw.ca



TRINITY NIAGARA MEDICAL CENTRE & PHARMACY

New "One Stop Shop for Healthcare"

Opens in Niagara Falls

Niagara Falls celebrates the opening of the locally owned, Trinity Medical Centre Pharmacy and Trinity Niagara Medical Centre located at 3936 Portage Road, near Thorold Stone Road, Niagara Falls.

"The Trinity team takes a proactive approach to medicine, keeping up to date on latest treatments and services as a Family Health Organization," stated Dr. Rosemary Okafor, a family physician at the clinic. On the pharmacy side, the one stop shop for healthcare, Gabriel Okafor is joined by Pharmacy Assistant, Julia, to provide patients with an array of services including, Blister Packaging, Injection Vaccination Services, and Compounding.



CHAPEL HEIGHTS

Former Hotel to be converted to Retirement Home - Assisted Living

Chapel Heights, will offer Retirement and Full Assisted Care at the completion of an extensive \$5 million dollar conversion project with renovations to their 82 suite, newly designed and appointed Residence at 7373 Niagara Square Drive, Niagara Falls. This 82-Suite Retirement community will provide a continuum of care and comfort for seniors in search of a better quality of life for themselves or a loved one, opening in late spring 2020.

chapelheights.ca

GRIFFITHS PERFORMANCE PHYSIOTHERAPY

Opens in Niagara Falls in July 2019

This physiotherapy venture is a family-run owned by Dave Griffiths and his wife, Amanda Griffiths located at the Five Corners, which launched last July. The company employs two full-time staff, one part-time staff member and a contractor, and provides a variety of physiotherapy services for injury recovery and treatment of pain.

Dave Griffiths has long had an interest in athletics and helping athletes play at their highest level. Prior to opening his own clinic, Dave Griffiths worked out of the Niagara Health and Rehab Centre in Niagara Falls. Originally trained in kinesiology, Griffiths has also worked out of clinics in Welland, Fonthill and Fort Erie.

griffithsperformance.com

MEDCARE CLINICS

Opens as Part of Niagara Square Redevelopment

MedCare Clinics opened in February 2019 in Niagara Falls as part of the Niagara Square redevelopment project. They are committed to consistent and quality public health care provided by highly qualified medical practitioners in a comfortable, modern, state-of-the-art facilities.

MedCare Clinics is dedicated to patient-centered care for the entire family, with qualified practitioners in a variety of backgrounds and interests to meet your needs. In clinics, staff is dedicated to making your visit as pleasant and efficient as possible and cherish the long-term relationships built with whom they serve.

medcareclinics.com

INGAGE DIGITAL AGENCY

Opens on Main Street, Niagara Falls
Rick Tisi, wanted to set up his integrated business back in his home City this past year. Ingage Digital employs digital architects who build custom web applications to deliver inspiring business impacts for their clients. Led by an experienced team of digital architects, Ingage Digital works for diverse industry sector clients in tourism, logistics, manufacturing, governments, not-for-profits business, retail, service, events, etc.

ingagedigital.com

Happy Anniversary

to companies celebrating many years in business

"In our 100-year history, Bickles has helped build massive projects across Southern Ontario, from the Welland Canal to the Garden City Skyway. This is our chance to re-introduce Bickles Hardware to our neighbors and customers of the next 100 years."

Victor DeCaria
Proprietor
Bickles Hardware & Supply

1. BICKLES HARDWARE & SUPPLY

Celebrates 100 Years

Bickles Hardware in Niagara Falls celebrated 100 years of business in 2019! Bickles was first established in 1919 by Harry Bickle who moved his family to Niagara Falls from Saskatchewan where he previously operated a Lumber Mill Supply Company.

In 1955, Harry passed the business to his son, Henry, who changed the name to H.W. Bickle Company. In 2007, Victor DeCaria bought the business, which is now known as Bickles Hardware & Supply.

At the celebration event that took place in August, Bickles took over Main Street and hosted family activities, live music, food trucks, car displays, tours, robotics demonstrations, and a special 100-year Employee Reunion with guest vendors from across North America. Bickles also unveiled their new storefront and signature landmark display.

BICKLESHARDWARE.COM

2. KIRKPATRICK MONUMENTS

Celebrates 90 Years

Kirkpatrick Stoneworks has seen a lot of changes over its 90 years. Kirkpatrick itself was run by two families, the Kirkpatricks and O'Brines, from its opening in 1929 until 2001 when they retired and sold to Mike Law, an employee at the time who still owns the business. Over the years it has bought other smaller operators and now has 21 employees and offices in Simcoe, Welland, Fort Erie, Dunnville and most recently, it purchased Rigg-Mooney in Niagara Falls in 2016 and Barber Monuments in St. Catharines in 2017.

Kirkpatrick has a separate division that offers granite countertops. But it's the grave markers it is best known for.

KIRKPATRICKSTONEWORKS.COM

3. CAPRI MEN'S HAIR STYLIST

Celebrates 50 Year in Business

Nicola Radice, owner of Capri Men's Hair Stylist, had a rocky start, but 50 years later he's still going at it and still having a great time.

"I started down on Ferry Street," said Radice. "Then I met the owner of Town and Country Plaza and decided to move here. That was in 1969, on this very day." Capri Men's Hair Stylists was one of the first tenants in the plaza and at 72 years

old, Nick is still working full time with customers that have been going to him for 50 years!

"My favorite memory has to be the first week I opened," said Radice. "I made \$15 that whole week. I had one customer on Tuesday, one on Wednesday, no one on Friday and four on Saturday. I started to think maybe I made a mistake." Radice has many regulars and has seen generations of families coming in and out of Capri Hair Stylist.



4. COTTON INC.

Celebrates 40 Years in Niagara

Cotton Inc. was established in 1979 by Michael Colanari Sr. in Niagara Falls and is community-driven and dedicated to supporting the Niagara region by utilizing unique resources to service both customers and support local events and charities. Cotton believes in investing in people: from their team to their customers and their community. One company, one team, one vision.

Whether you're building a new home, plaza, or retail location Cotton provides efficiency and cost effectiveness by providing seamless services for all of your foundation and flatwork needs. Whether it's a foundation or a basement floor, a driveway, patio or a sidewalk, with Cotton you are sure to have the various trades and all necessary manpower coordinated.

COTTONINC.CA

5. PALFINGER INC.

Celebrates 30 Years

What had originally started out as a small subsidiary importing completed knuckle boom cranes from Europe has now evolved 30 years later to a company that has an assembly factory and produces a variety of products across North America.

Palfinger Inc. Crane Sales and Service facility was established in 1989 in Niagara Falls, Canada. January 2019 marked the 30th anniversary since the Ontario-based company officially opened its doors. Palfinger Inc. remains widely known for technical expertise, innovation, reliability, and superior equipment.

PALFINGER.COM

6. OH CANADA EH?

Celebrates 25 years of 'All Things Canadian'

1.2 million people have passed through its doors since Oh Canada Eh? launched its musical dinner show in Pyramid Place a quarter of a century ago.

The brainstorm of Ross Robinson, the show moved to the oversized log cabin on Lundy's Lane in 1999. Owners attribute that same winning formula from its premiere show 25 years ago—of consistently "squeaky clean" entertainment, paired with audience participation, and delightful five-course family style dinner, served by the same talented performers—to making OCE Canada's longest running dinner show. And of course, there's the generous sprinkling of patriotic spirit that makes every heart swell with pride at being Canadian.

Performers and staff past and present celebrated and launched All things Canadian, OCE's new 25th Anniversary production, featuring 30 minutes of brand new material, new choreography, new costumes, a new set, and some new and old familiar faces, at the log cabin.

OHCANADAEH.COM

7. GOODWILL

Celebrates 25 Years in Niagara Falls

The Goodwill motto is "a hand-up, not a hand-out". This not for profit agency has grown substantially since its inception in Boston in 1902. Goodwill celebrates 25 years in business in Niagara (St. Catharines, Welland, Niagara Falls, and Port Colborne) in 2019. Goodwill Niagara is located at 6777 Morrison Street in Niagara Falls, and are open 7 days per week.

Goodwill Niagara now offers affordable housing for seniors and programs such as skills training for those on social assistance, and practical skilled trades training for youth in Niagara region.

GOODWILLNIAGARA.COM

8. BALDINI VANDERSLUYS PHOTOGRAPHERS

Celebrates 25 years

Master photographers, wife and husband, J.R. Baldini & Charlie Vandersluys celebrate 25 years in their professional Niagara Falls photography business. Charlie is fourth generation of the Vandersluys family in Niagara Falls and has attributed his 40 years of success as a master photographer through transitioning from film to digital over the years.

J.R. is a master photographer recognized by the Professional Photographers of America in 2014 by receiving a Life-Time Award for her outstanding achievement of work in artist finishing of fine arts portraits. J.R. has published several books and shares her experience during her teaching sessions. Baldini Vandersluys Photographers continues to capture their clients' significant life events.

BVPHOTOG.COM

Cheers!
To more years to come.

housing updates

A. WELLNESS SUITES CONDOMINIUMS

Construction Nears Completion

The Wellness Suites Condominiums is a luxury, all-inclusive, 9-Storey, adult living development that offers living options including independent and assisted living in a supportive environment. With a group of dedicated professionals operating out of an in-house functional medicine center, there is a sincere passion for providing enriching experiences and personalized care and support to residents.

The Wellness Suites brand was created after many years of researching the issues that are most important to adults in their middle and senior years. It's the optimum time in life to own a home that not only provides a wise investment but also spectacular design and finishes, social bonding, advanced medicine and anti-aging therapies.

Unlike traditional condominiums, Wellness Suites provide precision services and medicine aimed to improve your nutrition and wellness giving you a clear path to greater health and a long, active life. Wellness Suites Development, led by Dr. Nick Vaccaro, has commenced construction combining a unique hybrid model, which combines luxury condominium living with an in-house Functional Medicine Center.

This 9-Storey, 97 unit building has a construction budget of \$30,000,000. Completion of this project is scheduled for Spring/Summer 2020.

wellnesssuits.ca

B. LAPUE DEVELOPMENTS

Niagara Falls Approves \$150 Million Development Project

Niagara Falls is about to get a major new development on the corner of Stanley Avenue and Ferry Street. Niagara Falls City Council has approved a large \$150 million development on the site of the former Cupolo's Sporting Goods building on Ferry Street. The development will include a 30-storey apartment building with 300 units, a 12-storey hotel with 150 units, and a seven-storey commercial building with 50 units. 500 parking spaces, most of which will be underground, are also planned.

Once completed, the project is expected to generate approximately \$3 million a year in taxes. Construction could begin by the end of 2020 and is estimated to take 18 months to complete.

This development is highly anticipated for the area, generating strong interest from hotel brands, and creating opportunities for new jobs and businesses within the hotel and commercial space.



C. CLARET ON ST. PAUL

On Eagle Valley Golf Course

Claret Condos is a new preconstruction condo development by Capital North Communities and Go-To Developments located at 2334 St Paul Avenue in Niagara Falls. Claret Condos will be 10 storeys with a total of 106 condo units residing on Eagle Valley Golf Course in the north-end of Niagara Falls. Condominiums are on sale now with amenities including a party room and pool.

condopromo.com



D. LEGENDS ON THE GREEN

An exclusive golf course community

Legends on the Green brought to you by Niagara's premier homebuilder Silvergate Homes is a contemporary bungalow townhome community offering luxury living and architectural style. The picturesque enclave community is located minutes from all the amenities of Niagara Falls and backs onto Niagara's championship golf course - Legends on the Niagara.

Legends on the Green is an exclusive golf community consisting of 58 luxury bungalow townhomes. It offers maintenance free living and a place to call home after your Nine & Dine.

silvergatehomes.com

E. EMPIRE HOMES / WARREN FOODS

Community Update 2019

The Imagine community located in Niagara Falls has come a long way from its humble beginnings. With about 680 homes in two established phases, once completed, this community will be home to approximately 1,300 families. The company formed a partnership with Vaughan-based Empire Communities to create Imagine Centre, on 300 acres of land between Montrose Road and Garner Road. Other elements of the community include a live-work village, retirement village and 25 acres dedicated to employment lands encouraging advanced technology investments from other countries and be taken into the global marketplace. The complete development is expected to see an investment of over \$1.2 billion.

imagine.empirecommunities.com

F. TERRAVITA by KENMORE HOMES

Niagara Falls New North-End Residential Development

"THE LAVANDA" Terravita is an Exclusive Luxury Single Family Development located in the Heart of Niagara's Prestigious North End. This subdivision will be the home of 80 architecturally controlled residences ranging from two-storeys, bungalows and bungalow lofts where uncompromising luxury is a standard. This sophisticated neighborhood is within easy access and close proximity to award winning restaurants, world class wineries, designer outlet shopping, schools and grocery stores. With Haulage Road Recreational trail steps away, it is the perfect balance between earth and life.

terravita.ca



quality living

in NIAGARA FALLS.

PROJECT	LOCATION	DESCRIPTION
800460 Ltd.	Willoughby South of Weinbrenner	22 Townhouse Dwelling Units
1006057 Ontario Ltd.	Swayze Drive	Proposed 4-Storey, 61 Unit Apartment
1970175 Ontario Inc.	Montrose Road	24 stacked Townhouse Units and 2 Standard Dwelling Units
800460 Ltd.	Willoughby South of Weinbrenner	22 Townhouse Dwelling Units
2351188 Ontario Inc.	8004 Lundy's Lane	Rezone to Residential Apt., 5C Density Zone, from Motel to a 52 Unit Apt. Bldg.
Cobas Developments	McLeod Road at Kalar Road	108 Sngl Detached Lots, 8 Lots for 16 Semi-Detached, 26 Blocks for 148 on Street Townhouses, 2 Blocks for school, 1Block for park
Dremetsikas Developments Inc.	Portage Rd. at Stanley Avenue	Two 3-Storey Apartment Buildings, and 72 units
1962863 Ontarion Inc.	5873 Brookfield	Proposed 3-Storey, 18 Unit Apartment Building
Grand Niagara Secondary Plan		1350 -1800 Dwelling Units
Jupiter Global Inc.	Macklem Street	5-Storey, 35 Unit Apartment Building
Land Ridge Development Inc.	South of Marineland Prkwy & East Side of Alex Ave.	Residential Apt., 5C density zone, 8 storey, 122 Unit Apt. Bldg., 42 Townhouse Units
LaPue Developments	Stanley Avenue at Ferry Street	50 Dwelling Units, 110 Dwelling Units, 300 Apartment Building, and 3 Towers
Legends Estates	Willoughby Drive	119 Townhouse Dwelling Units, 5 Storey, 12 Unit Apartment Building
NNN Construction Ltd.	Alexandre Nikitenko and Dunn St.	37 Unit Townhouse Development
River Realty Development Inc	McLeod & Garner Road	74 Single Detached Lots, 155 Street Townhouses, 52 Block Townhouses
6609 Stanley Nominee Inc. (Rudan Holdings)	Stanley Avenue at Dunn Street	72-Storey mixed use building Residential/Hotel

proposed, current, & completed projects 2019

NIAGARA FALLS SMALL BUSINESS ENTERPRISE CENTRE
Helping Businesses S...

FYI
\$15,000

Total Grant Value Awarded in 2019

5
Student Summer Businesses Started, 2019

5
Summer Business Grants Awarded

Summer Company

BACKCOUNTRY COFFEE CO.
Luxcessories Custom Made Jewellery Designs

Hear Me Hear

College Canada
APPLIED DREAMS.

Student Summer BUSINESS

Five entrepreneurial students had the opportunity to participate in the Summer Company program in 2019. Students received training & mentoring, as well as a grant of up to \$3,000 to jump-start their summer businesses.

BACKCOUNTRY COFFEE CO.

Kyle Morgan

Backcountry Coffee Company is a small batch specialty coffee roaster specializing in getting freshly roasted premium coffee delivered to your door. Our Backcountry Coffee Company is inspired by extraordinary experiences. Our brand encourages others to establish their own stories just as we do.

LUXCESSORIES

Riya Patel

Luxcessories is a homemade jewelry business which sells custom made pieces. For each sale made, 10% of the proceeds are donated to the Heart and Stroke Foundation of Niagara. Featuring a unique set of bracelets and necklaces, Luxcessories combines handmade style with heart health awareness.

LELA SPECIALTY FOODS

Ben Maccarone

Lela Specialty Foods is a food producer that creates its own products using locally sourced fruits. We are focused on bringing authentic flavours to the Niagara food scene. Our unique creations are the perfect year round product for restaurants looking for authentic local touches to their menu.

MOMENTS IN TIME PHOTOGRAPHY

Andy Legros

A student run photography business specializing in landscapes, pets, wildlife, and portraits, owned and operated by Andy Legros, the company focuses on capturing special moments to bring meaning and emotion to people's lives. You can find Andy at various art and craft shows from Niagara to Tobermory!

STICKABLE PRINTABLE

Cassandra Cruickshank

Utilizing specialized cutting surfaces of your choosing, the team has a variety of colours and textures available for various creations. Stickable Printables can create and completely customize any designs that can be applied to various products.



The ultimate focus of the NFRIH is to work with start-ups to create a structured, scalable, and repeatable process for growth and revenue generation.

NIAGARA FALLS-RYERSON INNOVATION HUB

On September 3, 2019, FedDev Ontario announced an investment of nearly \$3 million for the Niagara Falls-Ryerson Innovation Hub (NFRIH), over the next four years. Council agreed to match funding by the City during the next four-year period.

The announcement by FedDev Ontario was one part of \$13 million being invested in Niagara to diversify and strengthen the local economy, enhance competitiveness in key sectors, and create jobs of the future.

The Niagara Falls Ryerson Innovation Hub (NFRIH) is a business incubator focused on growing digital products and services for entrepreneurs based in Niagara. Founded by the City of Niagara Falls, Ryerson University, and Spark Niagara, NFRIH has created an educational ecosystem, which will foster entrepreneurial growth. Located in the heart of downtown Niagara Falls, NFRIH will not only focus on developing the business, but will also take pride to set the stage for individual growth.

Canada's leading tech incubator-accelerator, the DMZ at Ryerson University, serves as the model and key resource for NFRIH's programming and services, focusing on community, coaching, customers, and capital. Entrepreneurs in the Niagara Region can now access these proven resources without leaving the place they call home.

The hub will offer access to expertise, mentorship, research and development and international partnerships to incubate and accelerate the growth of promising digital media start-ups. The funding will support 85 companies, commercialize 12 new tech innovations and stimulate diversification of the Niagara Falls economy. Programming at NFRIH will include access to hands-on advice from experienced leading industry experts and Entrepreneurs-in-Residence (EIRs) who have done it all before, and the resources you need to take your business to the next level.



NIAGARA FALLS WASTEWATER STATION

The Niagara Region has announced that a Schedule 'C' Class Environmental Assessment is underway to plan for a new wastewater treatment plant and improvements to wastewater systems in the South Niagara Falls area.

The new plant and system upgrades will meet growing needs and provide environmental benefits to the South Niagara Falls area. The public, stakeholders and agencies will be consulted and engaged through each step.

As the community grows, the Region has identified that 64% of Niagara Falls' growth will occur in the southern area. The new wastewater treatment plant will result in improved efficiency, enhanced environmental protection, new jobs, and infrastructure to support investment. An Environmental Study Report is planned to be released for public review in fall 2020.

CULTURAL HUB & FARMERS' MARKET STORY

Construction for Niagara Falls' new Cultural Hub & Farmers' Market is set to begin in 2020. City Council has approved the \$12.3 million project, which originally arose from a cultural plan the city proposed in 2013. It will feature indoor and outdoor art display areas, studio space, room for both permanent and temporary exhibits, as well as an on-site café.

This project aims to dramatically change the Main & Ferry area. The current Sylvia Place Farmers' Market will be demolished to make room for the new structures. The Hub will also serve as the new home for the Niagara Falls Arts & Culture Wall of Fame, which has been moved to the Victoria Avenue public library for temporary display.

These resources include:

- Connections to international markets.
- Ability to leverage the Startup Visa Program.
- Access to exclusive workshops and events.
- Connections to Ryerson's research and development ecosystem.
- Custom program curation based on your business needs.
- One-on-one consulting with leading experts.

METROLINX

Extended GO Train Service to Niagara Falls

Metrolinx weekday GO Train Service to Niagara Falls is part of the Growth Plan for the Greater Golden Horseshoe. Planning, Design and retrofit of the existing VIA Rail Stations is underway.

Effective January 7, 2019, GO announced the first of this transit expansion providing two trains for weekday service to/from Niagara Falls spurring on a better way to travel for commuters living in Niagara and working in the GTA. Summer GO Train service has proven to be a great success and will expand to full-time weekend trains in 2020. Metrolinx expects Niagara to grow to 610,000 residents by 2041.

Now is a great time to invest in property around this booming Transit system in Niagara Falls, Ontario, Canada.

NIAGARA SOUTH HOSPITAL PROGRESS UPDATE

The South Niagara hospital hit an important milestone in early September with the development being included on the Fall 2019 market update of future provincial infrastructure projects. This milestone signals, among other things, that a request for qualifications from potential bidders on this project would be issued in spring 2021.

The project team has submitted a Stage 2 revised submission to the provincial Ministry of Health. This submission outlines the program and service requirements, equipment and space needs of the hospital and has been developed with extensive input from staff, physicians and community partners. Ministry approval of Stage 2 is required before moving forward with the next phase of planning, which involves the development of written specifications and an illustrative design of the building.

The new Niagara Falls Hospital will provide health care to more than 434,000 people through state-of-the-art facilities designed to meet the region's changing health-care needs. Patients will have access to emergency and urgent care, laboratory services, ambulatory clinics, and full diagnostics including MRI, CT scans, ultrasounds and X-rays. The hospital will also feature traditional healing spaces and will continue to facilitate Niagara Health's role in educating medical and other health professionals. Upon completion, patients will also have access to general surgical services; a regional stroke program; seniors' wellness and aging programs; breast-screening services; integrated chronic disease management programs; mental health and addictions programs; and outpatient services for children, youth and adults.

KEY TIMELINES

Request for Qualifications:

Spring 2021

Request for Proposals:

Winter 2021

Projected Niagara Falls

Hospital Complete:

2026 / 2027

featured small businesses ●

CURLY LIFESTYLES

What Your Hair Craves This Season

Curly Lifestyles is an online community bringing together those with naturally curly hair. The online platform offers a variety of hard to find products, as well as tips and tricks for the large following of users. Additionally, customers are able to teach and inspire others how to wear their hair natural and embrace it. Curly Lifestyles also has a large and growing social media with over 30,000 followers.



GLOBAL HUT IMMIGRATION CORP.

Lends A Hand To New Canadians

Tushar Chawla has helped new immigrants understand the rules and regulations of immigrating to Canada for over a decade. With the launch of his new immigration consultancy, Tushar has used his partnerships to work with entrepreneurs, students, and skilled foreign workers looking to make Niagara their home. Global Hut Immigration has grown into a full service immigration consultancy.



MILLRON INDUSTRIAL CORP.

Millron Knows Industrial

Millron Industrial Corp provides millwright services to small business, all the way to large multinational corporations. Clients in the marine and manufacturing industry can rely on Millron to provide prompt service. Whether it's the installation of new equipment, or on-site maintenance of vital machinery, Millron can help. Led by Ron Huard, Millron has grown quickly to a team of several employees.



NEWARK BREWERY

Finds A Home At Taps Brewhouse & Grill

After completing Niagara College's popular brewery operations program, Griffin Data set out to find a place to brew beer. Known in the industry as contract brewing, Data brews his beer at Taps using their equipment. Newark Brewery has since launched their first beer, Newark Lager, which can be found at bars around Niagara and at the LCBO. Stay tuned in 2020 for new releases!



PURENAMAH INC.

Bringing Analytics & AI To Logistics Industry

Industrial Engineer, Michael Pangaraj, created Purenamah Inc. to transform how logistics operations do business. Offering a unique engagement process, Purenamah Inc. consults firms on how to leverage analytics, automation and artificial intelligence to improve their performance. With the help of Futurpreneur Canada, Michael accessed seed funding and mentorship to make his entrance into the supply chain industry.



ELONG REALTY BROKERAGE

Enters The Commercial Real Estate Field

Motivated by the fast paced world of commercial real estate, Lixia Lin launched Elong Realty Commercial Brokerage Inc, with the goal of helping provide a full suite of commercial real estate services. Elong also provides commercial investors with networking opportunities and information sessions on investment potential. With a large global network, it's safe to say Elong is here to stay.



6
featured
SMALL
BUSINESSES
2019



FYI.



79
Businesses Started

99
Jobs Created

241 + 71
NEW START-UP CONSULTATIONS + EXISTING CONSULTATIONS

=
312
TOTAL BUSINESS CONSULTATION

1,826
TOTAL BUSINESS INQUIRIES

30
TOTAL SEMINARS & WORKSHOPS

SMALL BUSINESS



The Business Innovation Zone (BIZ) welcomed three new businesses into the mixed-use incubation facility in 2019:

Derly Valencia CPA,
Chartered Professional Accountant

HR Off-Site
Professional Human Resource Consulting Firm

Global Hut Immigration
Full Service Immigration Consulting Firm



The BIZ offers new businesses with professional workspace, training and support to start and grow their businesses.



Digital Main St. takes business to the next level.

Businesses within Niagara Falls' BIAs were able to take advantage of expertise and funding through Digital Main Street, a program helping main street businesses achieve digital transformation. The program is built around an online learning platform, structured training programs, and a Digital Service Squad, a team of highly trained recent graduates who help main street businesses grow and manage their business through the adoption of digital tools and technology. Businesses were able to apply for digital transformation grants as well as attend a series of workshops on how to improve their online presence.

digitalmainstreet.ca

