



  
**Niagara Falls**  
 CANADA  
 A GLOBAL BRAND FOR BUSINESS

**BUSINESS NEWS**  
 HIGHLIGHTS 2015  
 BUSINESS DEVELOPMENT DEPARTMENT





### PREMIER FERTI TECH BUYS 4300 STANLEY AVENUE AND EXPANDS INTO NIAGARA FALLS

Premier Ferti Tech Ltd. is a joint venture of two leading Canadian manufacturers in the agriculture/horticulture industry; Premier Tech and Ferti Technologies. Premier Tech, for over 90 years has developed consumer and professional products beginning with peat-based growing media, soil amendments and fertilizers as part of its Horticulture/Agriculture Division. Founded in 1987 in Saint-Michel, Quebec, Ferti Technologies innovates quality fertilizer and amendments through a network of distributors and retailers throughout North America. Ferti currently has their flagship operation in Saint-Michel, Quebec with 3 other locations in North America including Cambridge, Ontario; Phoenix, Arizona and Statesville, North Carolina. In October of 2015 Premier Ferti Tech purchased 4300 Stanley Avenue, the prior Niagara Plumbing Supply Outlet location as their 5<sup>th</sup> location in North America. Premier Ferti Tech Ltd. will amalgamate granular fertilizer formulas and package water-soluble fertilizer blends; concentrating on both the growing demand of the turf grass industry (golf courses) and diverse fertilizer brands such as Nutrite and C.I.L Golf Green for the retail market. After an investment of \$2 million in upgrades to the existing facility and equipment, Ferti will employ roughly 40 full-time staff for their year-round business with full operation to start March of 2016.

Proximity to the U.S border allows Premier Ferti Tech Ltd. to serve the Great Lake states which has demonstrated growing market potential. Additionally, Premier Ferti Tech. Ltd. will serve the needs of farmers, landscape and lawn-care professionals, golf courses and homeowners of southern and western Ontario. Doing business in Niagara Falls will allow Premier Ferti Tech Ltd. to expand further into the U.S, which is an important market, while maintaining a manufacturing base in Canada.

[FERTITECHNOLOGIES.COM](http://FERTITECHNOLOGIES.COM)



### AIRWOOD FLOORING ACCESSORIES MOVED INTO THEIR INDUSTRIAL BUILDING AT THE END OF 2015

Previously known as Airwood Vents, the Niagara-based small manufacturer recently moved into 6767 Don Murie Street in the Stanley Avenue Business Park. Driven by both their domestic and American dealers' sales growth this Canadian entrepreneurial owned and operated family business has doubled their production capacity as well as their labour force employing 26 full-time people.

Established product lines are Airwood Vents, Cold-Air Returns and in 2016 new product lines will be introduced reflecting their new name of Airwood Flooring Accessories. All of their products are made to customer specifications and can be either unfinished for client's own stain choice or pre-finished to match hardwood flooring.

[AIRWOODVENTS.COM](http://AIRWOODVENTS.COM)



## FOAMCORE ARCHITECTURAL MOULDINGS EXPANDS AND MOVES TO NIAGARA FALLS

In November 2015 Foamcore Architectural Mouldings owner, Matt Arnold purchased a 15,000 sq. ft. property in Niagara Falls at 4726 Montrose Road to suit his growing business needs. With a team of professionals with over 30 years-experience in the construction industry building homes, Matt has seen first-hand a growing interest from residential and commercial builders to enhance the look of their building with architectural stucco moulding.

At Foamcore they provide custom builders stucco applicators and architects with an extensive selection of products including: cornices, trims, columns, keystone, sills, and bands. Foamcore's high-end product is a highly flexible and durable moulding that is sure to add character to any building project. Foamcore currently employs 14 full-time staff and has invested more than \$1 million in the purchase of their building, equipment and renovations.

[FOAMCOREMOULDINGS.COM](http://FOAMCOREMOULDINGS.COM)



## LOOP RECYCLED PRODUCTS EXPANDS

Loop Recycled Products, a division of Photech Environmental Solutions expanded their paint plant to a newly renovated 54,000 sq. ft. facility located at 940 Chippawa Creek Road. Loop has a strong partnership with “Stewardship Ontario” programs to collect paint cans and diverts them from going into our landfill sites. The cans are brought into the plant to be sorted by quality and colour. Through their innovative processing a mid-grade paint is mixed and repackaged for both domestic and export sales. Consumers may purchase their brands at Walmart U.S. & Canadian retail stores as well as Giant Tiger stores in Canada. Loop employs 60 full-time people with an additional seasonal employment of another 60 people.

Another popular Loop Product that has attracted the interest of their clients is a specialized Graffiti paint that not only covers, but prevents a repeat offense. Loop has a diverse wholesale base of customers and continues to grow to their successful “Green” product industry in Niagara.

[LOOPPAINT.COM](http://LOOPPAINT.COM)



**MANCUSO CHEMICALS LTD. ACQUIRES INTERATLAS AUTOFLUIDS (IAAF) AND INVESTS IN NEW EQUIPMENT**

2015 was an exciting year for Mancuso Chemicals Ltd. with their June 2 announcement that the Company had acquired InterAtlas Autofluids (IAAF). IAAF is a market leader in the manufacture and distribution of DEF, Coolant, Windshield Wiper Fluids, and Greases and Tires in the Southern Ontario region. Mancuso Chemicals Ltd. continues to be committed to maintaining the ISO registered level of quality demanded of these products, and using economies of scale and R&D, to provide greater value to all clients in these markets.

Mancuso Chemicals Ltd. is also undergoing construction of an extension of their production building to replace two existing kettles. The new expansion building will have a diked inner area for full containment. Also incorporated with the new building will be a cooling tower that will increase the company's cooling capacity. The building also increases the safety of their operation by separating different product lines into their own discrete production areas.

[MANCUSOCHEMICALS.COM](http://MANCUSOCHEMICALS.COM)



**CAN-ENG FURNACES INTERNATIONAL LIMITED WINS PRESTIGIOUS 2015 ONTARIO EXPORT AWARD**

Can-Eng Furnaces recently won a prestigious 2015 Ontario Export Award. The awards recognize leadership and exporting growth in many sectors of Ontario's economy. Can-Eng was one of the three nominated finalists in the Leadership category and nominated and won in the category Manufacturing & Resources (Medium-sized Manufacturer).

Established in Niagara Falls in 1964, Can-Eng Furnaces International Limited is a leading designer and manufacturer of thermal processing equipment for ferrous and non-ferrous metals. Can-Eng focuses on the development of high volume continuous industrial furnaces for challenging applications. The ISO 9001:2008 certified company has its head office and manufacturing facility located in Niagara Falls, ON, Canada.

In the above photo, Michael Klauck, President of Can-Eng Furnaces International Limited accepted the award on behalf of his team at Can-Eng. Can-Eng is an exporter of industrial furnace equipment. Export sales continue to grow in China, India, Russia, Europe, Mexico, Latin America and the United States.

[CAN-ENG.COM](http://CAN-ENG.COM)







### 3D PRINTING - LIFE SAVING MEDICAL TECHNOLOGY AT NORTHERNCHEM

Northernchem Inc. from their research and development headquarters in the City of Niagara Falls, Ontario, Canada recently released news of their new capabilities of producing human organ models using state-of-the-art 3D printing technology. Dr. Jun Pang, founder of Northernchem and President, has led his research team of scientists to generate models to assist in advancing physicians knowledge prior to surgeries. "3D printing is a revolutionary technology in the world," said Dr. Jun Pang. 3D human organ models are generated using digital data obtained from advance image techniques: x-ray radiography, magnetic resonance imaging (MRI), positron emission tomography (PET) and medical ultrasonography. Scans taken from individual patients are converted into 3D polymer models that mimic human tissue using the 3D printer. This would provide surgeons with an opportunity to practice a surgery on the individual patient model before performing the real surgery on a patient. This plays a crucial role in surgical planning for cardiovascular and neuro surgeries and in turn, would help to increase the success rate of surgery results.

[NORTHERNCHEMINC.COM](http://NORTHERNCHEMINC.COM)

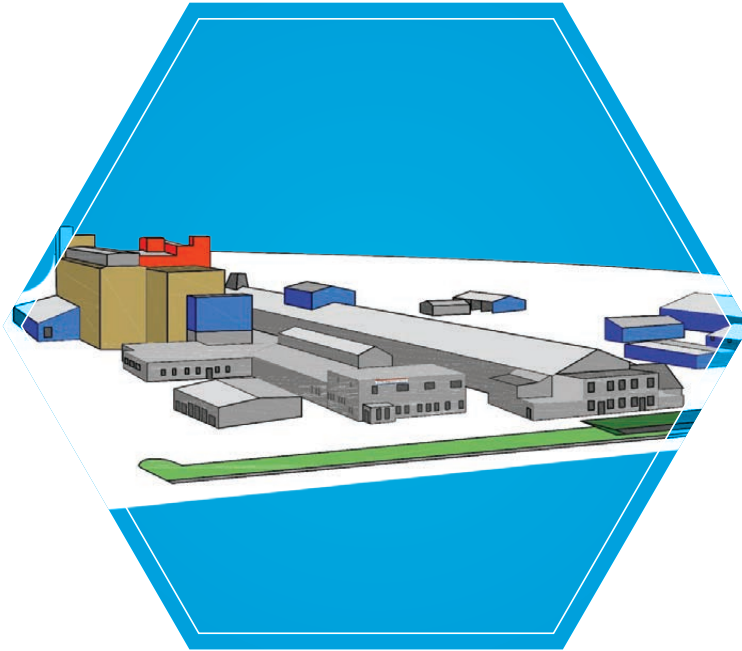
### ST. CATHARINES TRUCK & TRACTOR REPAIR CO. LTD.

Vern Greene and his wife Pam founded their business in Niagara in 1984 and in 1998 St. Catharines Truck & Tractor Repair Co. Ltd. expanded its business to become a Freightliner dealership. They started with a 4-bay, 3,000 sq. ft. building and have developed into a 14 service, 16,000 sq. ft. shop. Their son Rob Greene joined the family owned and operated business.

In 2014 the Greene's opened their second Niagara location in Niagara Falls. It did not take long for the parts and service division to gain clients due to their new QEW signature location on 8230 Oakwood Drive. Freightliner glider production business also increased resulting in the Greene's moving forward on their Niagara Falls expansion plans.

St. Catharines Freightliner Truck Dealership consists of three departments, parts, sales and service plus 24/7 breakdown road assistance. In 2015 the glider production business continued to grow which led to a phased in expansion development for the Niagara Falls site. Phase I includes a new 7,000 sq. ft. building for their export truck glider production and in the future Phase II will include an additional 7,000 sq. ft. building.

[SCTRUCKANDTRACTOR.COM](http://SCTRUCKANDTRACTOR.COM)



WASHINGTON MILLS

Washington Mills has grown exponentially since its humble beginnings in Niagara Falls, Ontario. In the past year and into 2016 the manufacturing plant will undertake a multi-million dollar renovation project. A privately owned and operated company, Washington Mills' growth strategy has always been aimed at serving their customers better. They continue to invest into research and development and advancing total process control of a diversifying product line of abrasive and fused minerals.

Washington Mills procures its abrasive grain directly within the family group of companies which positions itself to guarantee self-source priority and quality control of its basic ingredients right from the start. By producing a range of new generation products known under the brand name Duramedia, Duramedia Plastics and Duramedia Steel, the company has strengthened its position in the specialty abrasives global industry. Advancing total process control at the Niagara Falls plant will revitalize the Washington Mills corporate history as of one of our oldest manufacturing operations in our community. Their base products are sold to global clients.

[WASHINGTONMILLSCERAMICS.COM](http://WASHINGTONMILLSCERAMICS.COM)



LOUVOLITE CANADA EXPANDS DISTRIBUTION CENTRE IN NIAGARA FALLS

Louvolite Canada, located in the City of Niagara Falls Stanley Avenue Business Park expanded their distribution centre with the addition of an 18,700 sq. ft. construction project in 2015. The U.K. privately owned parent company design and manufactures window blind covers for international markets. The Niagara Falls 47,700 sq. ft. sales and distribution centre employs 13 people who service North & South American wholesalers with upper end window custom coverings. This \$2+ million investment supports Louvolite's growing export market position and strengthens their existing 2006 investment move to the city's industrial business base.

[LOUVOLITE.COM](http://LOUVOLITE.COM)







## STELCRETE'S HEAD OFFICE LOCATES IN NIAGARA FALLS

Salit Steel, a division of the Myer Salit Group of companies, completed a major renovation project at their corporate headquarters in Niagara Falls. A family owned and operated business since 1905, every generation has found their own business success by adapting to construction industry changes. Corporately, the Myer Salit Group of companies include 20 business locations throughout Canada and eastern New York, employing approximately 850 people.

StelCrete, Salit's rebar fabrication plant, produces both steel and stainless rebar for the construction industry. StelCrete's head office is headquartered in Niagara Falls and supplies pre-assembled reinforcing products and structural steel components for buried infrastructure, bridges, and overpasses, poured-in-lace construction, buildings, utilities, original equipment manufacturers, and agriculture.

[STELCRETE.COM](http://STELCRETE.COM)



## ARROW GAMES RELEASES THEIR NEWEST PRODUCT "MAXFUSION"

Following up from their 2014 relocation into larger headquarters and printing plant has worked well for Arrow Games/Bazaar & Novelty. Arrow's industry experience of nearly fifty years and dedication of their 45 employees have proven why they are Canada's largest full-line supplier of bingo paper, pull tabs and related gaming products .

At the cutting edge of game consumer choices, Arrow remains an innovative leader by developing new product lines. Their newest product release is player preferred MaxFusion print on demand electronic pull tab machine with integrated licensed properties verification and animation. Customer support services are paramount for the company which demands keeping up with gaming industry changes. Product development, training and promotional sales tools are in place to ensure their long term success.

[ARROWGAMES.COM](http://ARROWGAMES.COM)



## CYTEC IS NOW PART OF SOLVAY, A GLOBAL PLAYER IN SUSTAINABLE CHEMISTRY

Cytec is now part of the Solvay Group of companies which is a global business leader in sustainable chemistry industries. Integration will deliver on corporate cost synergies and capture significant business opportunities in advanced materials for aerospace, automotive industries and specialty chemicals for mining.

In 2014 the Niagara Falls Cytec phosphine and phosphine derivative manufacturing capacity doubled as a result of a \$175 million investment making it the largest and most technologically advanced phosphine plant in the world.

Amy Mather was appointed Site Manager for the Niagara Falls plant in 2015. And an additional \$3 million was invested into a new generation of a smaller batch plant which provides the transition for smaller volumes of new products to be produced for global clients. Cytec's approximately 150 specialized employees are a key component to providing the highest quality of phosphine products to global customers.

[CYTEC.COM](http://CYTEC.COM)

**NEW OWNERSHIP**



FALLSVIEWCASINORESORT.COM  
CASINONIAGARA.COM

**CASINOS UPDATE**

Fallsview Casino Resort and Casino Niagara have established themselves as key economic drivers for Niagara's economy. Both gaming facilities continue to help establish Niagara Falls as a leading year-round tourism destination with annual revenues of over 480 million and over 4,000 employees. Key highlights for both Fallsview Casino Resort and Casino Niagara in 2015 include:

**Recognitions:**

- CAA/AAA Four-Diamond Hotel
- Hamilton-Niagara Top Employer (6 consecutive years)
- Host of World Poker Tour (2 consecutive years)
- Winner of 'Ontario's Favorite Casino' (Toronto Sun Readers Choice Awards)
- 4 Green Keys Rating (Green Key Global – Sustainable Convention Facilities and Practices)

**A-List Entertainment Performances in 2015:**

- Tony Bennett
- Ricky Nelson
- I Tenori
- Lady Antebellum
- Chubby Checker
- KC and the Sunshine Band
- Reba McEntire
- Don Felder
- Jay Leno
- Duran Duran
- Michael Bolton
- Donny Osmond
- The Fray
- Kenny Rogers
- Harry Connick Jr.
- Third Eye Blind
- Le Grand Cirque – Adrenaline
- Patti Labelle
- The Temptations



**HOCO ENTERTAINMENT AND RESORTS ENHANCES CLIFTON HILL**

HOCO Entertainment and Resorts designed a project in 2015 to enhance the Clifton Hill entertainment experience, maintaining the long term business vitality of Clifton Hill, "The street of Fun by the Falls". A 4-acre site is being created along Victoria Avenue and Clifton Hill for the expansion of Clifton Hill's entertainment facilities. It includes 20,000 sq. ft. of renovations and 30,000 sq. ft. of new build including extensive streetscape development.

**The program elements include:**

- An expansion and renovation to Ripley's Believe It or Not.
- Renovation and expansion of Kelsey's restaurant with an enhanced entertainment patio.
- Expansion of the pedestrian plaza linking Victoria Avenue to the Skywheel plaza.
- A Coaster Go Kart track.

This latter attraction will be North America's largest elevated Go Kart track facility and the first of its kind in Canada, marrying traditional go kart excitement with the added thrill of an elevated coaster track structure. There will also be a 700 car parking facility to service Clifton Hill and the entertainment district.



CLIFTONHILL.COM



## NIAGARA HELICOPTERS INVESTS IN NEW AIRBUS AIRCRAFT



On June 2, 2015, Niagara Helicopters celebrated a new milestone in the presence of local dignitaries, management and employees, with the delivery of four new H130 aircraft, built by Airbus Helicopters.

The new H130 is the quietest helicopter on the market. Niagara Helicopters will be using the new H130 aircraft for sightseeing operations, charter flights, aerial surveillance, film and photography, external loads and other specialty flying in and around the Niagara Region. In its busiest months the Company employs about 40 people, including 10 full-time and part-time Pilots and 2 Aircraft Maintenance Engineers. Last year the company flew over 100,000 passengers from all corners of the globe, on the regular 9 minute, 27 kilometre flightseeing tour over Niagara Falls.

[NIAGARAHELICOPTERS.COM](http://NIAGARAHELICOPTERS.COM)

## NIAGARA BREWING COMPANY OPENS ON CLIFTON HILL

The newest addition to the Canadian Niagara Hotels portfolio of properties, Niagara Brewing Company opened in June 2015, producing 250 hectolitres of beer annually. Niagara Brewing Company aims to brew beers that proudly represent Canada's brewing heritage and today's innovative craft beer scene and has hired Gord Slate as its Brew Master. Gord has been developing breweries and brewpubs for the past 30 years and brings a wealth of experience to Niagara Brewing Company. The brewery currently offers four craft beers made on-site and light menu options. Niagara Brewing Company transformed the former WWE store near the base of Clifton Hill and boasts 2,850 sq. ft. including 140 indoor seats with 60 seats on their summer patio. Canadian Niagara Hotels is owned by the DiCenzo family who invested more than \$750,000 into the Niagara Brewing Company in 2015 and is one of Niagara Falls top employers.



[NIAGARABREWINGCOMPANY.COM](http://NIAGARABREWINGCOMPANY.COM)

## ADVENTURE ROOMS OPENS DOWNTOWN



On September 1, 2015 Adventure Rooms, located in downtown Niagara Falls, celebrated their grand opening. Adventure Rooms offers a unique experience for groups of two to seven people in a race against the clock. With the basic idea that you are locked into a room and inside the game there are hidden elements. The interactive game includes looking for things like codes, clues, keys and hints. You may use objects in very strange ways. Players then have to use these tools to get out of the room in 60 minutes or less. Lisa Thomas owner of Adventure Rooms has her first location in Kitchener and was excited to open up in the revitalized downtown as an attraction for tourists, corporate events and private parties.

[ADVENTUREROOMS.CA](http://ADVENTUREROOMS.CA)

## WILDPLAY ZIP-LINE NIAGARA FALLS – OPENING SPRING 2016

A new zip-line attraction and aerial adventure course is coming to Niagara Falls. The Niagara Parks Commission approved to enter into an agreement with Niagara Adventure Excursions Inc. to develop and operate the new attractions at the Grand View Marketplace and Thompson Point locations along the Niagara Parkway, starting in 2016 to provide visitors with a breathtaking, authentic Niagara Falls and Niagara Parks experience. Niagara Adventure Excursions will work with WildPlay Element Parks. WildPlay has successfully developed five aerial adventure parks and zip lines in western Canada. In addition they are consulting experts to outdoor adventure parks across North America and the Caribbean. It's a winning combination of both adventure and educational opportunities as guests explore nature within the Niagara Parks. In the spring of 2016, an aerial adventure course will be opened along the Niagara Parkway on the north side of the Whirlpool at Thompson Point where participants navigate a series of 12 to 14 suspended obstacle challenges. The zip-line attraction includes four thrill-seeking, high-speed zip-lines that descend 670 metres into the Niagara Gorge.



[NAEXCURSIONS.COM](http://NAEXCURSIONS.COM)



## NIAGARA PARKS COMMISSION INVESTS \$600,000 INTO INCLINE RAILWAY WELCOME CENTRE

The Niagara Parks Commission redeveloped the lower level plaza at its Incline Railway in May 2015 investing \$600,000 in improvements to create a more welcoming environment for millions of visitors each year. Key features of the new plaza include heated concrete paving, pathway and accent lighting, decorative fencing, seating and improved wayfinding signage, as well as enhanced landscaping features which better connect and unify the plaza with Queen Victoria Park. The new pedestrian space will become a meeting place, where guests can obtain information and plan their visit and will also serve as a celebration area for events held in Niagara Falls.

[NIGARAPARKS.COM](http://NIGARAPARKS.COM)

## U FLY SIMULATOR EXPANDS INTO NIAGARA FALLS TOURISM INDUSTRY

Mayor Jim Diodati and local dignitaries joined U Fly Simulator's owner Claudio Teixeira on July 1, 2015 at 4967 Clifton Hill to celebrate the grand opening of Niagara's first flight simulator. Teixeira currently has three successful locations in Mississauga. The simulators are the first of their kind in Canada modeled after the B 777-200ER which also provides pilot screening and assessments for pilot license certifications as well as flight enthusiasts.

[UFLYSIMULATOR.CA](http://UFLYSIMULATOR.CA)



## RADISSON FALLSVIEW NAMED AS ONE OF TOP 50 HOTELS SERVICING GROUP TRAVELERS WORLDWIDE

Servicing the best in online group travel, HotelPlanner.com and Meetings.com announced the company's 2014 top 50 group and meeting friendly hotels. The Radisson Fallsview Niagara Falls was listed among the world's top hotels. These prominent hotel partners were selected based on continuously exceeding the expectations of group clientele by delivering excellent customer care, attractive group pricing, and earning numerous positive post-stay reviews. Ranging from luxury properties to affordable lodging accommodations, each of these top-ranked hotels around the world is rewarded for their commitment towards delivering the best service and value for group bookings. Congratulations Radisson Fallsview!

[RADISSON.COM](http://RADISSON.COM)



## THE WORKS OPENS LOCATION ON CANADA DAY IN NIAGARA FALLS

The full-service neighbourhood bistro is known for its more than 50 different, hand-prepared gourmet burgers, bottomless fresh hand-cut fries, cool classic shakes and ice cold beer, which are all 100% Canadian. Mario Ciccarelli owner of The Works has operated a restaurant in St. Catharines since 2013 and when a golden opportunity to open in the Niagara Falls tourist district arose he could not refuse. The new 2,800 sq. ft. restaurant located at 5717 Victoria Avenue has 114 seats. Ciccarelli, a retired principal, invested more than \$250,000 in the Victoria Avenue location servicing the tourism industry and local community.

The Works is now open in 25 locations in Ontario, offering the ultimate fresh gourmet burger experience in each neighbourhood.

[WORKSBURGER.COM](http://WORKSBURGER.COM)



NIAGARA FALLS IS LEADING THE REGION  
IN HOUSING DEVELOPMENT

# 2015 HOUSING

Starts Niagara Falls



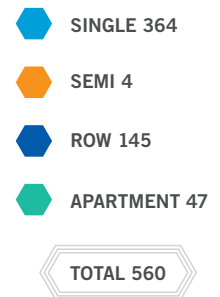
## G.R. CAN PLANS \$1-BILLION IN 'PARADISE' – THUNDERING WATERS SECONDARY PLAN

G.R. Can, Investment Co. Ltd. a group of Chinese investors purchased over 450 acres of land near the Thundering Waters Golf Course. The project coined 'Paradise' is an integrated, mixed-use proposal that combines residential developments, rentals, time-shares, commercial and recreational components, education, spa and tourism as well as marina use along the Welland River. The project would be the single largest Chinese investment in Canadian history. The Thundering Waters Secondary Plan mentions the creation of a dynamic community that provides a range of housing choices, including those for the expanding empty nester market. The plan is "green" and energy efficient, sustainable, respects the natural environment and protects wetlands. It encourages a healthy, active lifestyle "by embracing the outdoors, taking advantage of water on two sides and the golf course next door, and providing new recreational and leisure opportunities". The plan also mentions a "community core focused on lively pedestrian streets that provide local residents and international tourists with a multicultural setting that includes world famous restaurants catering to international cuisines, entertainment complexes, boutique shops, health care and wellness services and facilities".

The City of Niagara Falls along with G.R. Can's group of consultants are currently working on Phase 1 of the project that includes a variety of studies listed below as well as a draft master plan.

### Phase 1 – Studies

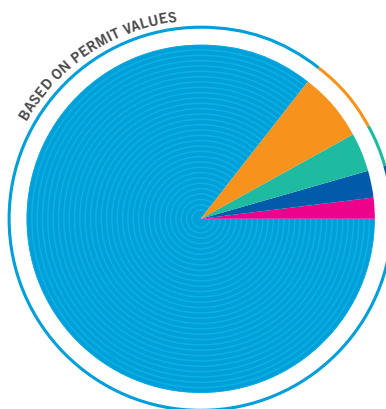
- Functional Servicing Study
- Environmental Impact Study
- Transportation Study
- Noise, Air and Vibration Study
- Archeology/Cultural Heritage Study
- Retail Market Study



\*Highest in the Region

# 2015 BUILDING

Permit Values by Construction and Permit Type



1292 PERMITS ISSUED

## HOUSING

### QUEENSWAY CHIPPAWA PROPERTIES INC. – SOLD OUT

Metrus Developments Inc., in partnership with Rosehaven Homes, completed the development of the Lyon's Creek community located at Tallgrass Avenue in Niagara Falls. The 274 single-family homes, 73 semi-detached dwellings and 16 blocks for on-street townhouses planned community sold out in the fall of 2015. The Lyon's Creek community is located within the south-end of Niagara Falls formerly known as Chippawa.

[ROSEHAVENHOMES.COM](http://ROSEHAVENHOMES.COM)



### WARREN WOODS ESTATES- PHASE IV – LIVE, WORK, LEARN, PLAY



Located south of McLeod Road, the Warren Woods community has sold more than 700 homes in just 2½ years. The company formed a partnership with Vaughan-based Empire Communities to create Imagine Centre, a 1,200-home community

on 300 acres of land between Montrose Road and Garner Road. The project is currently in Phase IV with 200 homes under construction and another 168 sold and will be built in Spring 2016. The homes are being purchased by a mix of young families and retirees with 50% coming from the Greater Toronto Area, 30% from Niagara and 20% from outside Ontario. The 700 homes range from townhomes to single-family homes and range in price from the low \$200,000's to almost \$500,000. Other elements of the community include a live-work village, retirement village and 25 acres dedicated to employment lands encouraging advanced technology investments. The complete development is expected to see an investment of over \$1.2 billion.

[WARRENWOODS.CA](http://WARRENWOODS.CA)

### OPTIMIST VILLAGE SUBDIVISION UPDATE

Niagara Falls Real Estate Developer River Realty in partnership with Rinaldi Homes began construction to develop a 73-single family home subdivision on the former Optimist Hall and slow-pitch property at Dorchester Road and Morrison Street. Site preparation, completion of the site plan and construction began in 2014 and an additional 16 townhouse condominium dwelling units were planned in 2015. Rinaldi Homes also captured the top award when named BUILDER OF THE YEAR by the Niagara Home Builders Association. Ongoing communication with customers throughout the entire construction process, weekly meetings with construction and sales teams, incorporating new products and improving building practices are Rinaldi Home's keys to success. Believing in a higher level of eco-accountability, Rinaldi Homes is also a participant in the Enbridge program Savings By Design.

[RINALDIHOMES.COM/COMMUNITIES/OPTIMIST-VILLAGE](http://RINALDIHOMES.COM/COMMUNITIES/OPTIMIST-VILLAGE)

### EMERALD RETIREMENT RESIDENCE OPENS ON FERRY STREET

Emerald Retirement Residence opened in November 2015 at 5807 Ferry Street in Niagara Falls and is Niagara's newest retirement destination specializing in retirement and assisted living. With a focus on providing a supportive and caring community, Emerald's all-inclusive residences provide a full range of amenities available to residents in an accessible manor. Suites were uniquely designed with accessible bathrooms, telephones, cable TV and 24-hour care services available ranging from \$1,800-\$3,500 monthly. Additional services include short stay programs, respite, nursing care and personal support workers. The Emerald Retirement Residence underwent major renovations to the 11-floor, 113-room facility that some may remember as the Niagara Plaza Hotel or the Quality Hotel and Conference Centre (and in the front was the East Side Mario's Restaurant) and is a great new addition to the local retirement community landscape.

[EMERALDRESIDENCE.CA](http://EMERALDRESIDENCE.CA)



## Current & Completed Projects, 2015

# HOUSING PROJECTS

WARREN WOODS PHASE  
4 - 1340258 ONTARIO INC.  
MONTROSE ROAD

168 lots for single detached dwellings.

ROSEHAVEN HOMES  
MANN STREET

45-unit townhouse development consisting of 10 townhouse blocks.

STRATEGY 4 INC.  
DORCHESTER ROAD

Four Storey apartment building and a five storey apartment building with a total of 154 dwelling units.

RINALDI HOMES  
OPTIMIST LANE

Condominium units for 16 townhouse dwelling units.

PINEWOOD HOMES  
(NIAGARA) LTD.  
ANGIE DRIVE/KALAR ROAD

Smart Townes Phase 2, development of 63 townhouse dwelling units.

FERNWOOD PHASE 3  
PLAN OF SUBDIVISION

29 townhouse condo units.

OLYMPIA CAREFREE LIVING  
PETTIT AVENUE

3 Storey 69 unit Condo Building.

GEORGE BAHDI - NIAGARA  
OLYMPIA HOMES  
MCLEOD ROAD

4 Storey 39 unit Apartment Building.

QUEENSWAY CHIPPAWA  
PROPERTIES INC.  
CHIPPAWA WEST

274 single-detached dwellings, 73 semi-detached dwellings, 16 street townhouses.

STAMFORD GLEN  
FREDERICA STREET

40-unit townhouse condominium development including townhouse dwellings, semi-detached dwellings, accessory buildings and structures.



## RESTAURANTS

### MOOSE AND PEPPER BISTRO OPENS IN DOWNTOWN NIAGARA FALLS



The Moose and Pepper Bistro's philosophy is to wine and dine their customers. The new bistro located at 4740 Valley Way in Niagara Falls celebrated their grand opening in the Downtown at the end of October with Mayor Jim Diodati and members of Council. The Moose and Pepper boasts an ambiance where you can relax, sip wine or craft beer and are welcomed to home cooked fare that will stir your senses.

[MOOSEANDPEPPER.COM](http://MOOSEANDPEPPER.COM)

### LA FARINA BAKERY BUILDS NEW COMMERCIAL PLAZA ON LUNDY'S LANE



On Saturday November 7, 2015 La Farina Bakery celebrated its grand opening at its new location on 8040 Lundy's Lane in Niagara Falls. The new build investment was approximately \$1.3 million and boasts 11,500 sq. ft. with two additional units available for rental. Since La Farina opened its first location in 2000 they have become an award-winning bakery with a reputation for making fresh delicious treats with a smile.

[LAFARINABAKERY.CA](http://LAFARINABAKERY.CA)

### BOSTON PIZZA OPENS AT AMERICANA RESORT



On September 23, 2015 Boston Pizza celebrated their Grand Opening at the Americana Resort on Lundy's Lane in Niagara Falls hosted by Matthew, Tish and Jim DeBellonia. Mayor Jim Diodati and members of Council commend the DeBellonia family on the continued success and investment in their business in the Niagara Falls community over the last decade. The DeBellonia family invested over \$800,000 in the new 4,500 sq. ft. restaurant featuring a 100 seat dining room, 93 seat sports bar and a 58 seat outdoor patio, employing over 70 staff.

[AMERICANANIAGARA.COM/DINING/BOSTON-PIZZA](http://AMERICANANIAGARA.COM/DINING/BOSTON-PIZZA)

### PICCADILLY FISH & CHIP RESTAURANT OPENS IN MAIN AND FERRY DISTRICT

Piccadilly was a long-time dream for the Dhinsay family to open their fish and chips restaurant in Niagara Falls, Canada. Last year an opportunity came for Jas and Harpit to come to Niagara Falls, to fulfill their dream. Piccadilly Fish & Chip restaurant is located at the 5501 Ferry Street building previously known as Sicilian Gardens. Mrs. Pina Abbruscato, owner of the building, is a recipient of Historic Drummondville Community Improvement Plan funding which was a small portion of the major renovation project. What makes their British-style fish & chips so good? "The taste difference is from the imported fryer in combination with all natural fresh fish, family recipe for our batter which has been perfected over the 30 years served with freshly peeled, cut potatoes. Our Fish & Chips British-style are as good as anywhere you would find in the U.K.", proudly states Jas Dhinsay.

[PICCADILLYRESTAURANT.CA](http://PICCADILLYRESTAURANT.CA)



### IL GELATO DI CARLOTTA'S BRAND NEW LOCATION SPREADS THE SWEETNESS TO FALLSVIEW CASINO RESORT



Niagara Falls just got sweeter! Il Gelato di Carlotta celebrated the grand opening of its second Niagara location in the Fallsview Casino Resort today. Il Gelato di Carlotta is owned by Carlotta Cattani, the shop's namesake, and her brothers Filippo Cattani and Simone Cattani who hail from the heart of gelato country in Florence, Italy. Their gelato is 80% organic and features flavours in every colour of the rainbow from traditional favourites like lemon and dolce vita to custom confections like crema-di-Carlotta and vegan dark chocolate. Ingredients include locally sourced fruit when possible. "We couldn't be more excited to offer our delicious, authentic gelato to Niagara Falls," said Carlotta Cattani. "Everyone is invited to enjoy a refreshing treat on our patio this summer." Il Gelato di Carlotta employs 9 full-time retail sales clerks, 1 part time supervisor and 2 gelato makers between its Niagara-on-the-Lake and Niagara Falls shops and leasehold improvements involved three local companies.

[GELATODICARLOTTA.COM](http://GELATODICARLOTTA.COM)

### BULL MARKET RESTAURANT AND BEER PUB OPENS FOR BUSINESS



At the Bull Market Niagara, there's something for everyone! The Bull Market is Niagara Falls newest landmark located at 6405 Stanley Avenue in the former Happy Wanderer Restaurant. Owner Johnny Boz and members of Council celebrated their grand opening on October 16, 2015. Bull Market offers the largest selection of craft beer in the Niagara Region, boasting over 35 plus taps as well as having one of Niagara's largest outdoor patios with 73 seats. The Bull Market is a 3,400 sq. ft., 146 seat restaurant and is made up of three rooms: the Main Hall where you can dance the night away with live DJ's and entertainment 4 nights a week, the Sports Dining Room where you can sit back, relax and watch a variety of sports games in a comfortable atmosphere and Niagara's only true Beer Hall where bartenders can take you on a journey of the over 35 craft beers available on tap.

[BULLMARKETNIAGARA.COM](http://BULLMARKETNIAGARA.COM)



## Businesses Opened & Expanded, 2015

**WIND JAPANESE & THAI**  
7241 LUNDY'S LANE

WIND Japanese & Thai opened their second location in the Niagara Region in Niagara Falls in June 2015 serving fresh and delicious foods featuring a Dine-In All You Can Eat Menu or Take-Out A La Carte.

**FROYOTREAT INC.**  
3645 PORTAGE ROAD

Froyotreat Inc. opened in June 2015 serving frozen yogurt and real fruit smoothies, freshly made.

**HOUSE OF DULO**  
4189 STANLEY AVENUE

The House of Dulo opened in August of 2015 and is Niagara's newest sports bar with a wood burning oven, great selection of craft beer, Niagara wines and an Eastern European flair unmatched in all the region.

**PIP'S CITY DINER**  
5317 FERRY STREET

Opened in April 2015, Pip's City Diner serves classic comfort food for the modern palate.

**CRÈME FROZEN YOGURT**  
5846 DRUMMOND ROAD

Opened in June 2015.

**CABO CANTINA**  
5841-5851 VICTORIA AVENUE

Cabo Cantina opened in October 2015 and is the newest addition to Niagara Falls thriving restaurant and social scene delivering traditional and modern Mexican cuisine at its finest.

**TIM HORTONS**  
4725 DORCHESTER ROAD

Tim Hortons officially opened in their new location in Optimist Square in March 2015.

**PARAMOUNT FALLSVIEW**  
6380 FALLSVIEW BOULEVARD

Embracing the fresh and healthy flavours of the Middle East, Paramount Fine Foods shares the most authentic and exotic recipes which have been passed down for generations. Paramount Fine Foods opened on Fallsview Boulevard in April 2015.

**BREWINS SPORTS BAR & EATERY**  
4300 DRUMMOND ROAD

One of Niagara's newest Sports Bars offering a brand new look, menu choices and daily specials opened in April 2015.

**CC SWIRLS**  
4955-4957 CLIFTON HILL

CC Swirls frozen yogurt franchise opened on Clifton Hill in June 2015 just in time for the tourism season and offers virtually endless numbers of yogurt and topping possibilities.

**PHO BOWL**  
7637 LUNDY'S LANE

Authentic Vietnamese Restaurant opened in August 2015.

**ELITE RESTAURANT**  
7940 LUNDY'S LANE

Opened in October 2015.

**OLD FASHIONED FAMILY RESTAURANT**  
5807 FERRY STREET

Opened in October 2015.

**DOIN' IT GEEK**  
5991 LUNDY'S LANE

Doin' It Geek was created by Suzanne Miriam Bilski and Mike Vega and opened in June 2015 with an idea to open a restaurant and an event planning business that will appeal to geeks of all ages and be entirely geek themed.

**MEAT MARKET NIAGARA**  
7429 LUNDY'S LANE

The Meat Market opened in July 2015 and is located in the Ramada Plaza. A newly renovated 2,500 sq. ft. restaurant with 80 seats is designed to provide you with the best possible dining experience. Serving up the highest quality cuts available in North America, Chef Wesley Lund's passion and respect for the ingredients shines through his plates. Whether you are seeking steak, seafood or a selection of elegant appetizers, the Meat Market Niagara is serving high quality food at affordable prices.

**ITT'S THAI RESTAURANT**  
6811 LUNDY'S LANE

Itt's Thai opened in August 2015 and owner, Itt Koovanichkul believes in preparing fresh, nutritious meals using a combination of quality, fresh, local/imports, and whole foods in maintaining a healthy lifestyle with a goal to offer healthier choices of Thai cuisine and to make Niagara aware that eating healthy doesn't mean sacrificing flavour or variety.

**SUBWAY**  
5440 STANLEY AVENUE

Opened in the old tourism information centre at the corner of Stanley Avenue and Highway 420 in September 2015.

\*Openings based on Business License Issue Date.



## COMMERCIAL & RETAIL



### STANCE SHOES OPENS AT CANADA ONE FACTORY OUTLETS

On May 14, 2015 Stance Shoes opened their doors at 7500 Lundy's Lane, Niagara Falls in the Canada One Factory Outlets. As a division of Arlies, the Boathouse brand originated in St. Catharines over 20 years ago and has grown to more than 80 stores across Canada. Stance shoes is now proudly serving the Niagara Region distributing some of North America's most famous shoe brands as well as two of their very own lines exclusive to Stance Shoes. Mayor Jim Diodati and the local Niagara Falls Chamber of Commerce met with staff from the stores headquarters to celebrate their opening at the beginning of the busy tourist season.

[STANCESHOES.COM](http://STANCESHOES.COM)



### SALON THAIRAPY CELEBRATES A GRAND OPENING IN JULY 2015

Salon Thairapy opened in July 2015 as a full service hair and esthetics salon that offers professional, yet comfortable service to all men, women, and children within the Niagara Region. Salon Thairapy is owned and operated by Lisa Gartner, a 10-year veteran in the hairstyling industry. Salon Thairapy prides itself on having high energy staff that are experienced, and up-to-date with leading edge looks. The location offers four experienced hairstylists, a trained barber and two rentable spaces for other industry-related businesses.



### COLOR BY KELLIE & SPA MOVES TO DOWNTOWN NIAGARA FALLS

On November 2, 2015 Mayor Jim Diodati and members of Council celebrated the opening of Color by Kellie & Spa to the Downtown on Queen Street in Niagara Falls. Owner and educator, Kellie Crossley has been in the hair industry for 24 years, specializing in colour and colour correction. She has owned the salon for eight years before moving downtown and has taught hairstyling at Niagara College. Color by Kellie Salon & Spa welcomes women, men, children, with services that are customized to every client's needs.

[COLORBYKELLIE.CA](http://COLORBYKELLIE.CA)

### NEWLY BUILT OPTIMIST HALL OPENS IN SEPTEMBER 2015

In September 2015 the Optimist Club of Niagara entered a new chapter with the official opening of its new clubhouse on Morrison Street. Three years in the making, the new hall was built as part of a deal with developers who purchased the former Optimist Park. The new facility can hold up to 300 people seated and 500 standing.



### WICKER EMPORIUM OPENS FIRST STORE IN ONTARIO IN NIAGARA FALLS

Mayor Jim Diodati and members of Council joined together to celebrate the opening of Niagara's first Wicker Emporium store, a privately owned Canadian retailer of home furnishings and furniture. Established in 1972 Wicker Emporium quickly grew from its flagship Halifax location to a chain of stores throughout Atlantic Provinces and now in Ontario.

[WICKEREMPORIUM.CA](http://WICKEREMPORIUM.CA)





## Businesses Opened & Expanded, 2015

# COMMERCIAL & RETAIL

### **BICKLES HARDWARE 5964 MAIN STREET**

Bickles Hardware sponsored a group headed to Dominican Republic in 2015 to work in impoverished Haitian and Dominican Villages through the Samaritan Foundation by donating brand new cordless circular saws, reciprocating saws, jig saws, drills, impact wrenches and the required batteries and chargers to last twenty years! The value of the great pile of tools reached nearly \$5,000.00. Thank you for your kind support.

### **DUNCAN'S TARTAN BAKE SHOP 4500 MONTROSE ROAD**

Opened in September 2015 with recipes from the late Duncan himself. This Bake Shop specializes in meat pies.

### **GLO NIAGARA TANNING CENTRE #10-4465 DRUMMOND ROAD**

Under new ownership in 2015, With a selection of tanning beds and tanning booths and Niagara's best Sunless hand held spray system, GLO Niagara can find the right mix to help get you the results you strive for!

### **INFINITE MOTION 6746 MORRISON STREET**

Infinite Motion renovated their studio in 2015 and offers dance instruction from qualified educators to enrich the dance experience. Infinite Motion also offers fitness classes in Zumba, Yoga, Line Dancing, Piloxing, Circuit Training and Pilates.

### **KIDS & COMPANY 4342 QUEEN STREET**

For the second year in a row, Kids & Company, the leading provider of corporate-sponsored child care, has been named one of Canada's Best Managed Companies for excellence in business performance.

### **LA FITNESS 6767 MORRISON STREET**

LA Fitness opened its doors in early 2015 in the new RioCan development at 6767 Morrison Street. The new two-floor facility is 42,000 sq. ft. employs 45 staff, and includes amenities like state-of-the-art equipment, free weights, indoor basketball, group fitness classes, kick box cardio, indoor cycling classes, sauna and swimming pool.

### **PATEL GROCERS 6734 LUNDY'S LANE**

In July 2015 Patel Grocers opened as the first South Asian Grocery Store in Niagara Falls.

# SMALL BUSINESS

## NIAGARA FALLS SMALL BUSINESS ENTERPRISE CENTRE (SBEC)

Your first stop for information and advice on starting and growing your business.

[BUSINESSINNOVATIONZONE.CA](http://BUSINESSINNOVATIONZONE.CA)

## BUSINESS INNOVATION ZONE (BIZ)

The Business Innovation Zone (BIZ) Program helps nurture entrepreneurial companies, helping them to grow and prosper by providing the education, office space, and support young businesses need.



## SUMMER COMPANY 2015 SUCCESS

2015 was another successful year for the Summer Company program. Seven students participated by launching successful businesses including Sky's Animation, Fenwick Fine Furniture, DroneHub Media, Cassidee's Chickadees Childcare, Two Sisters Fruits and Vegetables, Olivia's Pupadise, and Quin's Lawn Care. Students received training, mentoring, and a grant of up to \$3,000 to get their summer businesses off the ground.

[ONTARIO.CA/SUMMERCOMPANY](http://ONTARIO.CA/SUMMERCOMPANY)



## STARTER COMPANY SUCCESS

The Niagara Falls Small Business Enterprise Centre continued offering the Starter Company Program in 2015. Starter Company is an Ontario government program that provides young entrepreneurs with resources and knowledge they need to start and grow their own business.

The program offers a mentorship and business training component, as well as the potential for a grant of up to \$5,000. The program is part of the Ontario Youth Job Strategy and is open to entrepreneurs between the ages of 18 and 29 who are prepared to complete a customized business training program and work with a group of mentors for a period of six months. In 2015, 15 new businesses were started through Starter Company. The program continues into 2016.

[NIAGARAFALLSSTARTERCOMPANY.COM](http://NIAGARAFALLSSTARTERCOMPANY.COM)



## BRIDGES TO BETTER BUSINESS 2015

The Niagara Falls Small Business Enterprise Centre partnered with the Niagara Falls Chamber of Commerce to bring over 100 small business owners and professionals together at the Americana Conference Centre & Resort for a morning of networking and learning. The event was highlighted with a keynote presentation by Noah Fleming, author of the best seller, Evergreen.

## STUDIO VINE

Claire Anderson & Steven Woodruff

Studio Vine Glass is a company founded on the principles of quality and integrity in Canadian glass. Steven and Claire combine a variety of skills and both contemporize traditional products and create completely new and thought-provoking sculptures. The company specializes in food and drink wares infused with Canadian spirit, as well as art installations.

[STUDIOVINE.CA](http://STUDIOVINE.CA)



## SMALL BATCH CO.

Nicole Pajak

Small Batch Co. makes 100% natural granola, free of any wheat, refined sugars, additives or preservatives. Located in downtown Niagara Falls, Small Batch Co. specializes in baking deliciously healthy granola using old-fashioned oats, a mixture of nuts, unsweetened natural dried fruits, extra virgin olive oil, warm spices and a not-so-secret sweetener: dates. Each blend of granola is also gluten-free, vegan and diabetic-friendly.

[SMALLBATCHCO.COM](http://SMALLBATCHCO.COM)



## AAJIMATICS

Adekunle Ajiboye

AAJIMATICS established a Niagara Falls location by moving into the Business Innovation Zone mixed use incubator. AAJIMATICS is a diversified professional services and technology solutions firm; combined, the company directs these two areas of expertise to deliver solutions for both established and growing markets. The business leverages informatics to enable processes and procedures.

[AAJIMATICS.COM](http://AAJIMATICS.COM)

## THE JUKEBOX DINER

Sophia Bloxam

The Jukebox Diner is a food truck located in Niagara Falls that offers a complete 50's themed dining experience, with audio and visual appeals. The diner is a fun and entertaining place for all ages to enjoy a hearty meal, serving generous portions of burgers, fries, hot dogs, shakes and floats.

[FACEBOOK.COM/THEJUKEBOXDINER1956](https://FACEBOOK.COM/THEJUKEBOXDINER1956)

## FARMLIFE FOODS – PROVIDING LOCAL CHICKEN TO LOCAL PEOPLE AT GREAT PRICES IN NIAGARA

Farmlife Foods is a Niagara company serving locally farm raised chickens to local people, selling fresh chickens in bulk at competitive prices. The Apostolos family have been in the chicken business for more than 50 years. Steven Apostolos took over the family farm about 20 years ago, and up until now the business has always been wholesale. Steven thought it was about time he took the next step beyond raising chickens and start offering them into his community of Niagara. He knew that family and friends loved his farm's chicken because they'd keep asking for it. The way their service works is simple. They sell chickens they raise on their farm to locals in bulk, consumers get fresher meat, pay less, and all they ask you to do is pick it up from a local spot near you. All of their chicken comes from the Niagara Peninsula and most of the time will come directly from their very own Apostolos Poultry Farm. They truly are a small team working to serve you better. Employees at Farmlife Foods worked out of the Business Innovation Zone incubator throughout 2015 while getting the new business segment off the ground.



[FARMLIFEFOODS.CA](http://FARMLIFEFOODS.CA)



## PROFESSIONAL, HEALTH & KNOWLEDGE-BASED

### MONTROSE DENTAL BUILDS NEW OFFICE ON THOROLD STONE ROAD

Montrose Dental officially opened their doors in the spring of 2015 at 6386 Thorold Stone Road in Niagara Falls in a newly built 4,000 sq. ft. start-of-the-art facility, with a large waiting area, innovative equipment, comfortable chairs and even an iPad station for kids. Dr. Leskiw, owner of Montrose Dental is proud to offer high quality dental care in Niagara Falls and the surrounding areas with services including cosmetic, restorative and preventative services. Dr. Leskiw invested more than \$1.25 million in the Niagara Falls community including building costs and new equipment and employs over 13 full-time staff.

[NIAGARAFALLSONDENTALSERVICE.CA](http://NIAGARAFALLSONDENTALSERVICE.CA)



### REV PUBLISHING – MOVING ON UP

REV Publishing Inc. moved into their new business condo location located at 3659 Stanley Ave. Unit 4 in 2015. Under the Rev umbrella are three advertising mediums: GrabJab, Save-A-Buck, and Today Magazine. The success of the technology changes adapted by owner, Dan Pasco has resulted in providing creative design and sales office space for 30 employees. “We wanted to offer new opportunities to recent grads and young professionals, but we also realize the importance of mentorship and the added benefits of our experienced professionals,” states Pasco.

[REVPUBLISHING.COM](http://REVPUBLISHING.COM)



### REXALL PHARMA PLUS RENOVATES AND REOPENS AFTER FIRE DAMAGE

In May 2015 owner of Rexall Pharama Plus, Daryl Katz re-opened his store nearly 7 months after a tragic fire at the laundromat next door. Rexall also made a donation of \$10,000 to Autism Ontario's Niagara Region Chapter to mark the store's re-opening. Rexall Pharma Plus has a focus on healthy living with a modern look and feel, and a newly renovated store for residents of Niagara Falls to feel good. Customers and patients will appreciate the convenience and ease of access offered, and will also be able to take advantage of the fact that Rexall is a complete healthy daily living destination offering a personalized health care experience.

[REXALL.CA](http://REXALL.CA)



### WIN HEALTH SOLUTIONS OPENS INNOVATIVE CLINIC IN NIAGARA FALLS

WIN Health Solutions opened their doors at 4725 Dorchester Road in September 2015 with a celebration with Major Jim Diodati and City Council. WIN Health Solutions Niagara is a professional health care setting in Niagara Falls, Ontario. The dynamic WIN team is committed to offering exceptional care and innovative solutions for your health concerns. Their award winning providers include a Naturopathic Doctor, Chiropractors, Physiotherapists and Registered Massage Therapists offering the most current health promoting treatments.

[WINHEALTH.CA/ALTERNATIVE-HEALTH-CARE-NIAGARA-CONTACT](http://WINHEALTH.CA/ALTERNATIVE-HEALTH-CARE-NIAGARA-CONTACT)



### NEW DIRECTION FOR HATCH MOTT MACDONALD

In 2015, Hatch and Mott MacDonald have announced that the Hatch Mott MacDonald (HMM) joint venture will be separated into two distinct businesses. HMM's Canada business will become part of Hatch while HMM's US business will become part of Mott MacDonald. HMM's Pipelines business, which operates in both Canada and the US, will also join Mott MacDonald. Hatch was also recognized as one of Canada's safest employers for 2015 at the fifth annual Canadian Occupational Safety Awards gala, held on October 28<sup>th</sup> in Toronto. The annual award recognizes outstanding achievements in promoting health and safety in the workplace. Hatch was the gold recipient in the Mining and Natural Resources category at the event.

[HATCH.CA](http://HATCH.CA)



## Businesses Opened & Expanded, 2015



**Applebay**  
FAMILY DENTAL

**APPLEBAY FAMILY DENTAL CLINIC**  
#2-6874 KALAR ROAD

Applebay Family Dental Clinics aim is to look after patients as if they were family. Every patient should have an opportunity to achieve a healthy mouth and a happy smile. At Applebay Dental their aim is to assist patients to reach that goal.



**Edward Jones**

**EDWARD JONES INVESTMENTS**  
3818 MAIN STREET

Edward Jones financial advisor, Andre Tieman opens a new branch in Chippawa, Niagara Falls in 2015 specializing in Investors Saving for Retirement, Retirees, Education Savers, Individuals with Insurance Needs and Individuals with Estate Needs.



**eyewellness**  
vision • health • boutique

**EYE WELLNESS**  
#9-3643 PORTAGE ROAD

Eye Wellness opened in 2015 as an innovative vision and eye health clinic that brings together experts in the field of optometry, nutrition, fitness, and complementary medicine.



**Judson**  
GRAPHIC DESIGN STUDIO

**JUDSON GRAPHIC DESIGN STUDIO**  
4544 QUEEN STREET

Graphic Design production for retailers, manufacturers, agencies and marketers. Serving the GTA, Mississauga and Hamilton business communities since 1985. Judson expanded in June 25, 2015 and located on Queen Street in Downtown Niagara Falls.



**PHARMACY**

**MORRISON PHARMACY**  
4725 DORCHESTER ROAD

Morrison Pharmacy opened in the newly constructed Optimist Square plaza in November 2015.



**Ledgers**

**LEDGERS CANADA**  
4-6249 ST. JOHN STREET

Shadab Khan has been active in accounting, business processes, financial and taxation planning for over 14 years and opened in February 2015 with a simple concept: To provide the best available financial services and expertise to small business owners at a fair price.



**North Town**  
Dentistry

**NORTH TOWN DENTISTRY**  
B2-4725 DORCHESTER ROAD

North Town Dentistry owner, Dr. Deepa Sharma celebrated their official opening in May 2015 with a goal to provide families the highest quality preventative and restorative dental care possible.



**truvi**  
BEAUTY

**TRUVI BEAUTY BAR & HONOR BEAUTY**  
#3-3747 PORTAGE ROAD

Anna D'Amore, skin and brow guru is Niagara's best secret. Truvi Beauty Bar opened in 2015 and Anna has been taking care of her own celebrity list of divas, local and abroad, for close to two decades.

## SPECIAL PROJECTS

### NIAGARA REGIONAL POLICE SERVICE HEADQUARTERS NEARING COMPLETION



The Niagara Regional Police Service and Board, with construction contractor Carillion Canada, have nearly completed the 207,000 sq. ft. new headquarters at 5700 Valley Way on an 8 acre parcel of land. This facility is designed to improve community service and efficiencies in infrastructure with the amalgamation of six other facilities. For the first time, several policing departments will be under one roof, housing approximately 680 police service and civilian staff. Special features of the site include solar ready design, electric vehicle ready, and designed LEED silver standards. The budget for the facility is \$65.9 million and the overall budget for the Police Facilities Master Plan is \$83,076,100. There are an average of 110 workers onsite of which 95 are local to the Niagara Region, in addition to 29 local companies involved with this project.

[NIAGARAPOLICE.CA](http://NIAGARAPOLICE.CA)



### NIAGARA GO HUB AND TRANSIT STATION STUDY BEGINS

Working together Niagara's 12 mayors and regional council are pushing to bring daily commuter GO train service to Niagara. On a regional and city-wide scale Go Transit is an important issue and has significant implications for the economic growth of the Region. Commuter rail service would expand the scope of Niagara's employment market by drawing new job opportunities to the region and opening new avenues to access jobs in the Greater Toronto Area (GTA). In 2015 Niagara Region embarked on its Niagara GO Hub and Transit Station Study, which involved looking at potential station sites in Grimsby, Lincoln, St. Catharines and Niagara Falls.

#### Highlights:

- Niagara is united in its quest to bring commuter GO Train service to the Peninsula.
- This is important for the economic development of the province and will provide another vital link between the GTA, Niagara, and the United States.
- We care about the environment in Niagara and support initiatives that will take cars off the congested QEW.



### REQUEST FOR PRE-QUALIFICATION OPENS FOR CASINO THEATRE

Ontario Lottery & Gaming Corporation, the provincial agency responsible for province wide lottery games and gaming facilities officially issued a Request for Pre-Qualification for bidders who want to develop a new entertainment complex attached to the Fallsview Casino in the third quarter of 2015. The RFPQ outlines an opportunity to design, build, finance and maintain a new, large-scale entertainment complex. OLG will pre-qualify proponents that have the required experience, skills and abilities to receive the request for proposal for the opportunity to build the facility. Niagara Falls, along with politicians and tourist officials have pushed for a private-sector investment project to ensure long-term competitiveness of Casino Niagara and the Fallsview Casino Resort, bringing in more than an extra million visitors a year to Niagara Falls and allowing further competition with casinos in New York State. The close of the request for pre-qualifications is February 25, 2016. OLG will evaluate the submissions. The provincial crown corporation expects to release the request for proposal to pre-qualified proponents in the spring.







**NIAGARA SOUTH HOSPITAL MOVING FORWARD WITH CLINICAL PLANNING ADVISORY COUNCIL**

Ontario Ministry of Health and Long-Term Care and the Province of Ontario provided \$26.2 million to plan a new hospital in South Niagara and two Urgent Care Centres. The new site is located in Niagara Falls, one block west of the Q.E.W. Highway exit at Lyon's Creek Road, thanks to the generous donation of 30 acres of land by the Grassl family, with the remainder of the land slated for a future medical research park. Successful completion of the early planning stages defined the programs and services to be provided in order to meet local health care needs. A Clinical Planning Advisory Council has been established comprised of municipal and regional staff along with representatives from the Niagara Health System (NHS). This council will provide insights and expertise to the NHS Planning initiative, actively engage external partners, provide review of materials developed and make recommendations to NHS Executive Leadership as the project moves forward.



**NIAGARA FALLS BUS MAINTENANCE FACILITY OPENS ON HEARTLAND FOREST ROAD**

As part of the broad project to improve the visitor and commuter experience in Niagara Falls with funding from the Provincial and Federal Governments a new \$25.7 million bus maintenance facility opened in the first Quarter of 2015 on 8208 Heartland Forest Road. The project was constructed by Aquicon Construction under the project management by MHPM Project Managers Inc. The new 104,000 sq. ft. facility in the City's south end is four times larger than their previous 50-year old facility on Bridge Street and has the capacity to handle growth and articulated buses, the new transportation model required. The steel and concrete structure houses over 20 offices for operations staff, 10 maintenance bays, and has room for indoor and outdoor storage. The new facility meets the requirements for LEED gold construction to create a 30% reduction in energy overall. The design was executed in collaboration with the High Performance New Construction (HPNC) and Savings by Design incentive programs administered through Enbridge.



**THOROLD STONE ROAD TO GALE CENTRE ARENA OFFICIALLY OPEN**

The long-awaited extension of Stanley Avenue to the Gale Centre was officially completed on November 30, 2015. Cytec, the chemical company that operated the former Cyanamid plant where the Thorold Stone Road extension runs through, has an agreement with Falls Community Development (FCD), a real estate firm run by the DiCienzo family that operates some major hotels in Niagara Falls. The Region and the City jointly contributed \$4.5 million to the project that was years in the making. In the future the additional Cyanamid land will be developed into Light Industrial condo-style buildings and an extension of Thorold Stone Road will connect directly with Victoria Avenue.



**SAVEONENERGY LED STREET LIGHTING RETROFIT PROGRAM COMPLETED IN NIAGARA FALLS**

In 2015 the City of Niagara Falls in partnership with the Niagara Peninsula Energy Incorporated (NPEI) completed a city-wide SaveONenergy LED Street Lighting Retrofit Program. Since 2010 a pilot study was designed to evaluate the relative merits and attributes of a variety of LED, Induction and Electronic Ballast products. The study tested 157 fixtures at 17 locations across the city. The SaveONenergy program encourages the replacement of existing equipment with new energy efficient, cost-effective alternatives to reduce greenhouse gas emissions, electricity consumption and operational costs. The street light retrofit program cost approximately \$3.9 million, with \$850,000 in incentives to replace 8,650 of the City's cobra head style fixtures. The turnkey solution to involved the LAS/RTE/Cree partnership using local labour and local installers from Ground Aerial Maintenance Services (GAMS).



[GAMSLTD.COM](http://GAMSLTD.COM)

## ENTERTAINMENT & EVENTS

### SCOTIABANK CONVENTION CENTRE CONTINUES TO MAKE ITS MARK IN NIAGARA FALLS

Since opening its doors in 2011 the Scotiabank Convention Centre has quickly established itself as one of the premier convention facilities in Canada and is helping Niagara carve its niche as a unique and original business and travel destination. 2015 was a busy and prosperous year for the Convention Centre with a variety of conventions, festivals and events for locals, visitors and tourists to enjoy.

[FALLSCONVENTIONS.COM](http://FALLSCONVENTIONS.COM)



### MAJOR 2015 EVENTS

Association of Municipalities of Ontario 2015  
Canadian Cheer Evolution  
Niagara Falls Comic Con  
Niagara Food and Wine Expo  
Niagara Icewine Festival  
Real Canadian Craft Beer Festival  
Greater Niagara Home and Garden Show  
Dragon's Den Auditions

### CROWDS PACK QUEEN STREET FOR NINTH ANNUAL SPRINGLICIOUS FESTIVAL

Crowds packed Queen Street for the ninth annual Springlicious festival from May 29<sup>th</sup> to May 31<sup>st</sup>. This uniquely grown festival serves the best Niagara has to offer in culinary delights, exceptional beers and wines, and all kinds of entertainment. There were a variety of food and merchandise vendors along the six-block route as well as many Queen Street businesses welcoming new and returning customers. Billed as 'the food-fun-music festival', Springlicious guests were able to sample various food and drink options. 54-40 headlined Saturday night's festival and attracted a crowd of over 5,000 with over 35,000 in attendance during the 3-day festival. The festival is sponsored by the Downtown Board of Management and is operated by Celebrate Old Downtown Community Corporation, a non-profit agency that works to support the City's downtown core.

[SPRINGLICIOUS.CA](http://SPRINGLICIOUS.CA)

### NIAGARA FALLS - TORONTO 2015 TORCH RELAY FOR THE PAN AM GAMES

The City of Niagara Falls, and The Niagara Parks Commission were proud that Niagara Falls had been named a major community celebration for the TORONTO 2015 Pan Am Torch Relay, presented by President's Choice and OLG. The torch relay visited Niagara Falls on June 20, 2015 and featured Michelle MacKinnon, Richard Deschatelets and Kathleen Hunt as the community torchbearers. The celebration began at 4:45 p.m. at Centennial Square, outside of City Hall on Queen Street and then proceeded to Queen Victoria Park with entertainment and activities for residents. The Toronto 2015 Torch Relay for the Pan Am Games was a 41-day journey that shared the Pan Am spirit in more than 130 communities. Deeply rooted in history and tradition, the Pan Am flame was lit in May, 2015 in a traditional ceremony in Teotihuacan, Mexico, before it traveled to Canada. In total, 250 torchbearers traveled more than 700 kilometres through 12 communities during the relay.

[TORONTO2015.ORG](http://TORONTO2015.ORG)

## NEW YEAR'S EVE CELEBRATES 25<sup>TH</sup> YEAR IN QUEEN VICTORIA PARK

More than 35,000 descended on Queen Victoria Park to celebrate 'New Year's Eve at Niagara Falls'. The event included live musical performances and a fireworks display at the stroke of midnight. Musical entertainment included Down with Webster, former Great Big Sea star Alan Doyle, making his fourth appearance at the annual concert, along with Dennis DeYoung and Tom Cochrane also making repeat visits to a concert that may have lost

its TV coverage this year but still had thousands of bundled up fans show up for the event's 25<sup>th</sup> year. The event partners this year included the City of Niagara Falls, Niagara Parks Commission and local tourism stakeholders.



## CRUISING ON THE Q HAS SUCCESSFUL 2<sup>ND</sup> SEASON

The Niagara Falls Downtown Board of Management in coordination with Celebrate Old Downtown held their second annual 'Cruising on the Q' event on Queen Street in Niagara Falls every Tuesday from May 1<sup>st</sup> to October 1<sup>st</sup> 2015 from 6pm-9pm. During this time Queen Street is closed to regular traffic and becomes a stage to show off some of the most beautiful and powerful cars in the Niagara Region. This free event has been made possible through financial contributions from the merchants, property owners of the Q district, Niagara Falls Downtown Board of Management, City of Niagara Falls as well as many valuable sponsors. In 2015, the street hosted as many as 100 cars during beautiful summer Tuesday nights. The event also has live music, 50/50 draws and sponsor booths set up. 'Cruising on the Q' will start again for the 2016 season in May.

[CRUISINGONTHEQ.COM](http://CRUISINGONTHEQ.COM)

## NIAGARA FALLS HOSTS WINGS FOR LIFE WORLD RUN ON MAY 3, 2015

The Niagara Falls edition of the Wings for Life World Run was a successful international event. The second-ever Red Bull-backed World Run was held simultaneously in more than 35 locations around the world May 3, 2015, including the only Canadian site, in Niagara Falls. The unique running event saw tens of thousands of runners simultaneously competing against each other in all of the international locations. Runners all started at the exact same time of 7 a.m. EDT trying to outrun catcher cars, which take off from the start line 30 minutes after the runners travelling at exactly 15 km/h. At set intervals, all of the catcher cars around the globe increase their speed until the overall men's and women's winners are declared. More than 100,000 runners competed around the world in 2015, with an estimated 1,500 runners in Niagara Falls. The event is a fundraiser for the Wings for Life spinal cord injury research foundation, and 100% of that money will be donated directly to the foundation which raised approximately \$4 million in 2015.

[WINGSFORLIFEWORLDRUN.COM](http://WINGSFORLIFEWORLDRUN.COM)





### MODERN LANDFILL INC. 50<sup>TH</sup> ANNIVERSARY

Over 50 years ago, Steve Washuta started Modern with just two trucks and a whole lot of determination to be a leader in his community. Steve moved his young family from the province of Saskatchewan all the way to Ontario in hopes of a brighter future. He started his own paving company and worked hard around the clock, building a reputation for dedication to his customers. Finding a reliable trash service was a problem for many of his paving customers. Knowing Steve's work ethic and the service he provided, his customers asked him if he would pick-up their trash. Equipped with two trucks and tenacity Steve started Modern. Modern is an award-winning company known for being an industry leader in safety and innovation. The family that Steve raised in the business works hard to continue his legacy today. The Ontario community is a part of Modern's history, and is an important piece of who the company is today. With local roots, Modern has office locations in Southern Ontario and Western New York. Modern is committed to being a part of the continued success of the region. In total it has over 400 trucks and provides jobs for over 600 people. Modern is invested in the future of the community. The values on which Modern was founded on are as important today as they were 50 years ago.

[MODERNCORPORATION.COM](http://MODERNCORPORATION.COM)

### SKYLON TOWER CELEBRATES 50<sup>TH</sup> ANNIVERSARY IN OCTOBER 2015



The Skylon Tower is arguably the most identifiable building along the Niagara Falls landscape. It's believed close to 50-million visitors have taken the 52-second ride in one of three glass-enclosed exterior elevators that glide up and down the outside of the tower's shaft, or climbed its 662 steps. The tower is 160-metres high, and tourists have often been left in awe, as they stand on the observation deck, overlooking the falls 236 metres below. Many have also eaten at the tower's revolving restaurant, which seats 272 people. The room makes one rotation every hour, giving diners a 360-degree look at Niagara Falls and beyond. The Skylon Tower opened October 6, 1965. At the time, it was the tallest reinforced concrete structure of its kind in the world. The Skylon Tower was built by Pigott Construction Co., out of Hamilton. Six hundred people worked on the \$11 million project, which took 17 months to complete. General Manager George Yerich Jr. said his family, which includes his father George Sr., mother Violet, brother Michael and sister Katherine, have owned the tower since 1986. The original owners were four businessmen who got together and built the tower, including the Pigott family.

[SKYLON.COM](http://SKYLON.COM)

## ACCOUNTAX SERVICES 40<sup>TH</sup> BUSINESS ANNIVERSARY



Accountax International Inc. is a small professional financial consulting service business located at 5824 Main Street which celebrated their 40<sup>th</sup> business anniversary on April 21, 2015. Vijay Kapur started his accounting, bookkeeping, and taxation professional service business in the Greater Toronto Area (GTA) and moved to the Niagara Falls Main & Ferry business district 15 years ago. Mr. Kapur employs six full-time employees at this location and holds the franchise rights for North America where six offices are located. Niagara Falls Mayor Jim Diodati and Councillors presented the City's congratulatory certificate during the 40<sup>th</sup> business anniversary celebrations. Many of Kapur's clients are from the GTA area and joined in on the celebrations. Vijay is a volunteer BIA board member of the Main & Ferry business district and past chair of the Canadian APA board.

[ACCOUNTAXINTERNATIONAL.COM](http://ACCOUNTAXINTERNATIONAL.COM)

## INVIS CELEBRATES 15 YEARS OF SUCCESS



Ken Lankin, Broker of Invis Mortgage Intelligence along with Mayor Jim Diodati and members of Council celebrated their 15<sup>th</sup> anniversary with a celebration on Wednesday July 15, 2015. Invis, along with affiliated company Mortgage Intelligence, one of the largest and most respected national mortgage brokerages in Canada, with Mortgage Consultants across the country, in every province, with representation in small and large cities; urban and rural areas. The company has a strong history of success in Niagara Falls.

[INVIS.CA](http://INVIS.CA)

## NATURALLY HEALTHY – HEALTH FOOD AND VITAMIN STORE CELEBRATES 18 YEARS IN NIAGARA FALLS



Specializing in the finest quality of vitamins, herbs, organic foods, sport nutrition supplements and wheat and gluten free products, Naturally Healthy has been family owned and operated by sisters Mary Muraco and Anna Paladino since 1997. 2015 marked the 18<sup>th</sup> anniversary of their Niagara Falls location where courteous, friendly and knowledgeable staff assists the community by finding natural remedies to live a healthy and happy life.

[NATURALLYHEALTHYNIAGARA.COM](http://NATURALLYHEALTHYNIAGARA.COM)

## THE HAIR LOVERS PLACE CELEBRATES 40 YEARS DOWNTOWN



In 1975 Tony and Mary Barranca purchased a building in downtown and opened the doors of their business, The Hair Lover's Place is located in the heart of Niagara Falls at 4407 Queen Street. Their motto throughout their 40 years has been "Service at affordable prices, Honesty extended to clients and most of all, Persistence and Determination" - qualities only a family business can give. Their highly experienced and friendly staff have been specializing in Style Cuts, Perms, Colours, Highlights and Up Do's for Special Occasions, in a comforting and welcoming environment. Tony's son, Robert, has started working at the shop and will eventually take over the business and also expand to include a traditional, old-style barber shop for men.

[HAIRLOVERSPLACE.COM](http://HAIRLOVERSPLACE.COM)

## 60<sup>TH</sup> ANNIVERSARY OF FALLS PHARMACY



When Lloyd and Billie Schoenhals opened Falls Pharmacy in 1955, they wanted to offer the community more than just an average pharmacy because they knew they had more to offer. At Falls Pharmacy, you get quality pharmacy services at a reasonable cost, in a comfortable atmosphere. In 1968 the Dunn Street store was moved across the street to the present location. In 1999 Falls Pharmacy opened a laboratory and expanded the laboratory again in 2010 to better suit the needs of patients. Falls Pharmacy celebrated 60 years of success in 2015 providing custom medications to the community and are excited to take patients well into the future!

[FALLSPHARMACY.COM](http://FALLSPHARMACY.COM)



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[NIAGARAFALLSBUSINESS.CA](http://NIAGARAFALLSBUSINESS.CA)

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